



TEXAS A&M UNIVERSITY-SAN ANTONIO



# Programmatic Budget Review FY 2022

# Section I: Academics & Operations



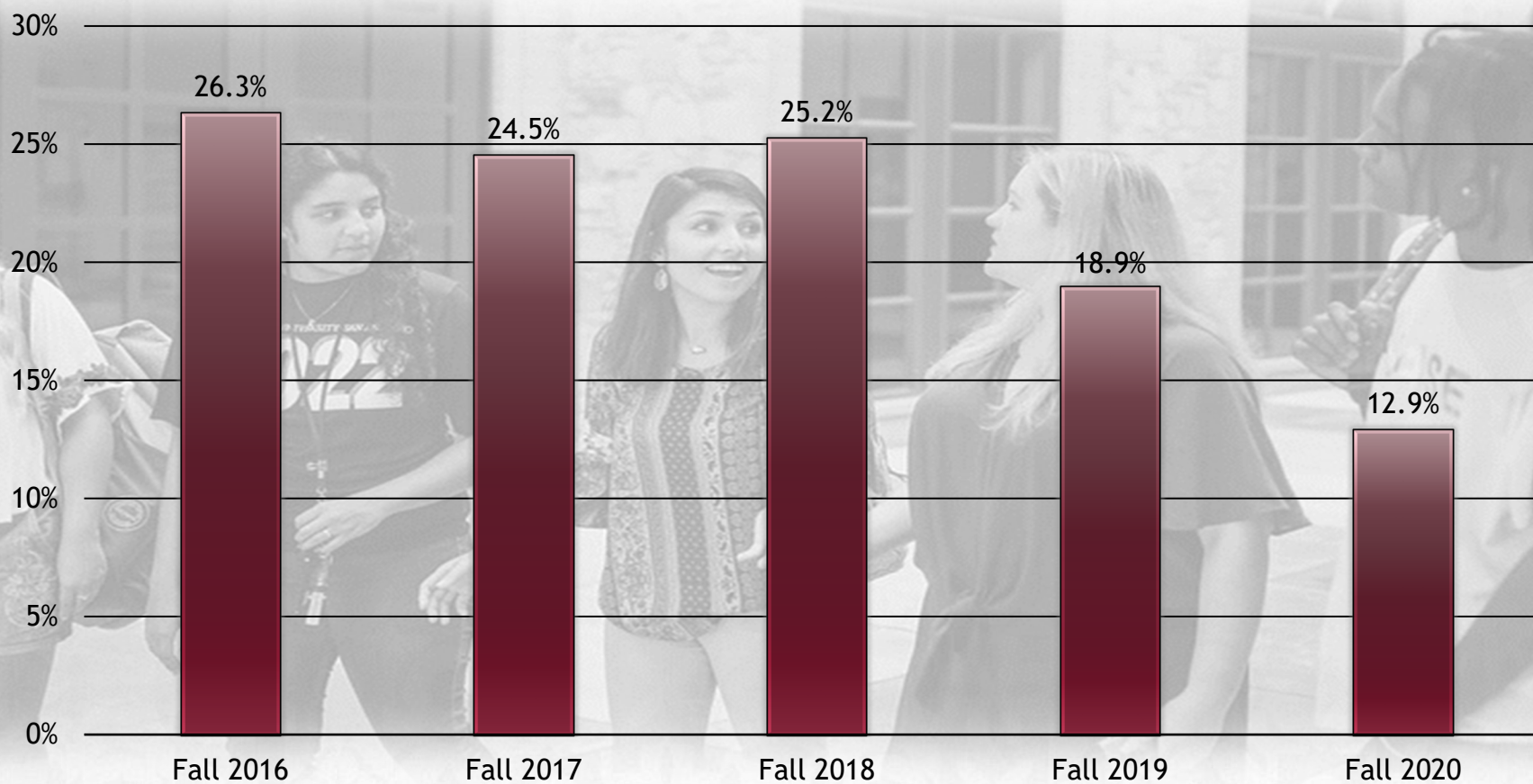
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# Yield of Admitted Applications



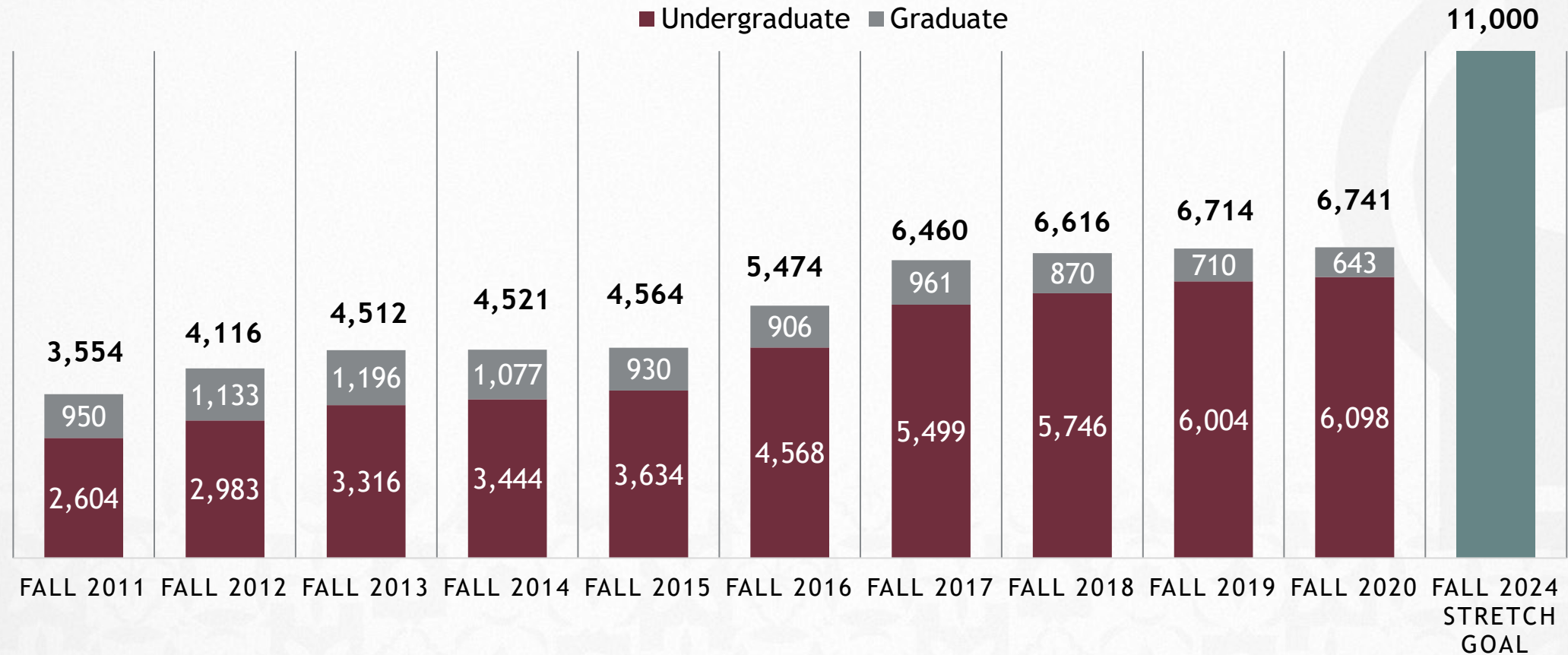
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# 10 Year Enrollment Trend - Stretch Goal



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# Student Demographic Data



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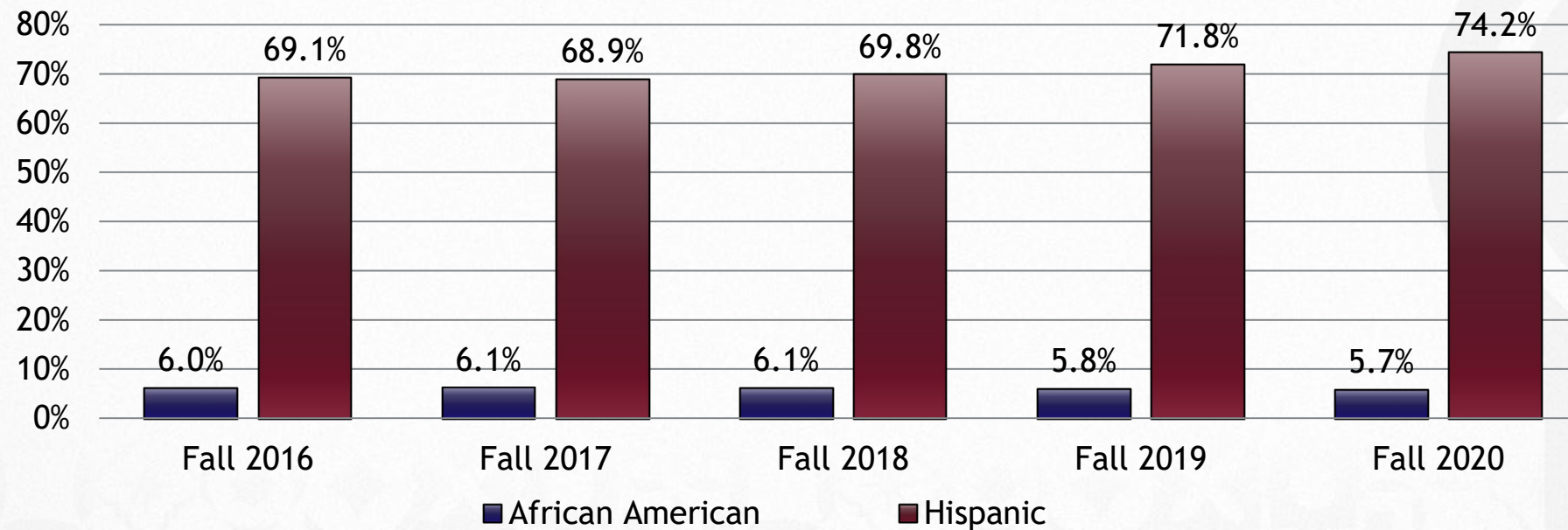
Students (Fall 2020)	Total HC Enrollment	In State		Out of State		Foreign		URM Headcount	African-American			
			%		%		%		Hispanic	White	Other	
Undergraduate	6,098	6,046	99.1%	37	0.6%	15	0.2%	4,943	340	4,589	800	369
Graduate	643	632	98.3%	3	0.5%	8	1.2%	457	42	413	147	41
<b>Total</b>	<b>6,741</b>	<b>6,678</b>	<b>99.1%</b>	<b>40</b>	<b>0.6%</b>	<b>23</b>	<b>0.3%</b>	<b>5,400</b>	<b>382</b>	<b>5,002</b>	<b>947</b>	<b>410</b>

# Student Demographic Data (Continued)



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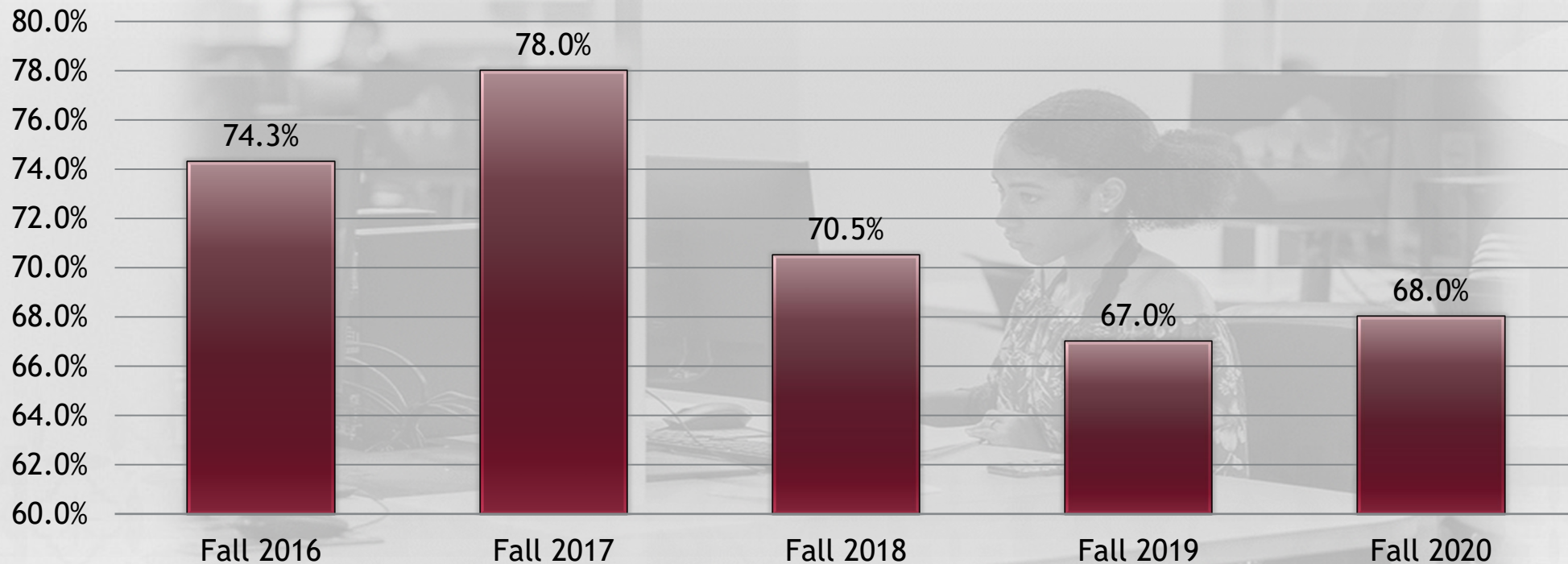
### % of Underrepresented Minority Enrollment



# Percentage Designated as First Generation Students



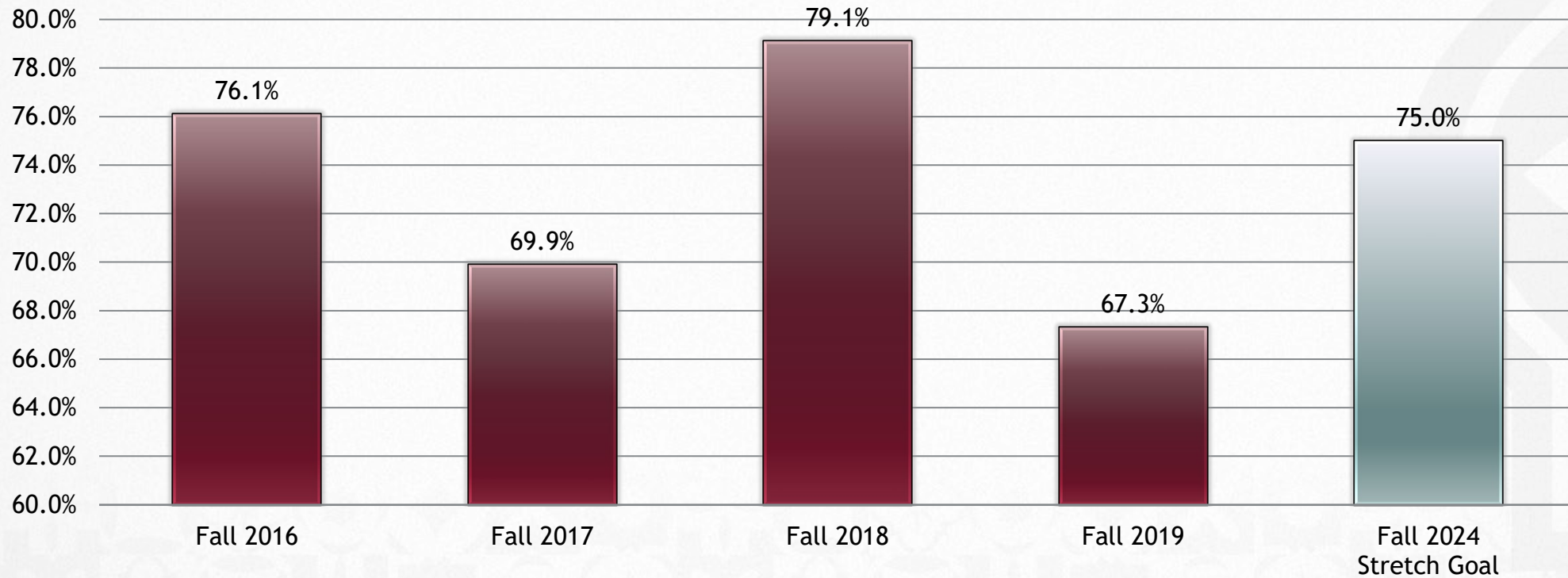
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# Improvement in Persistence Rates Over Time - 1 yr (Total)



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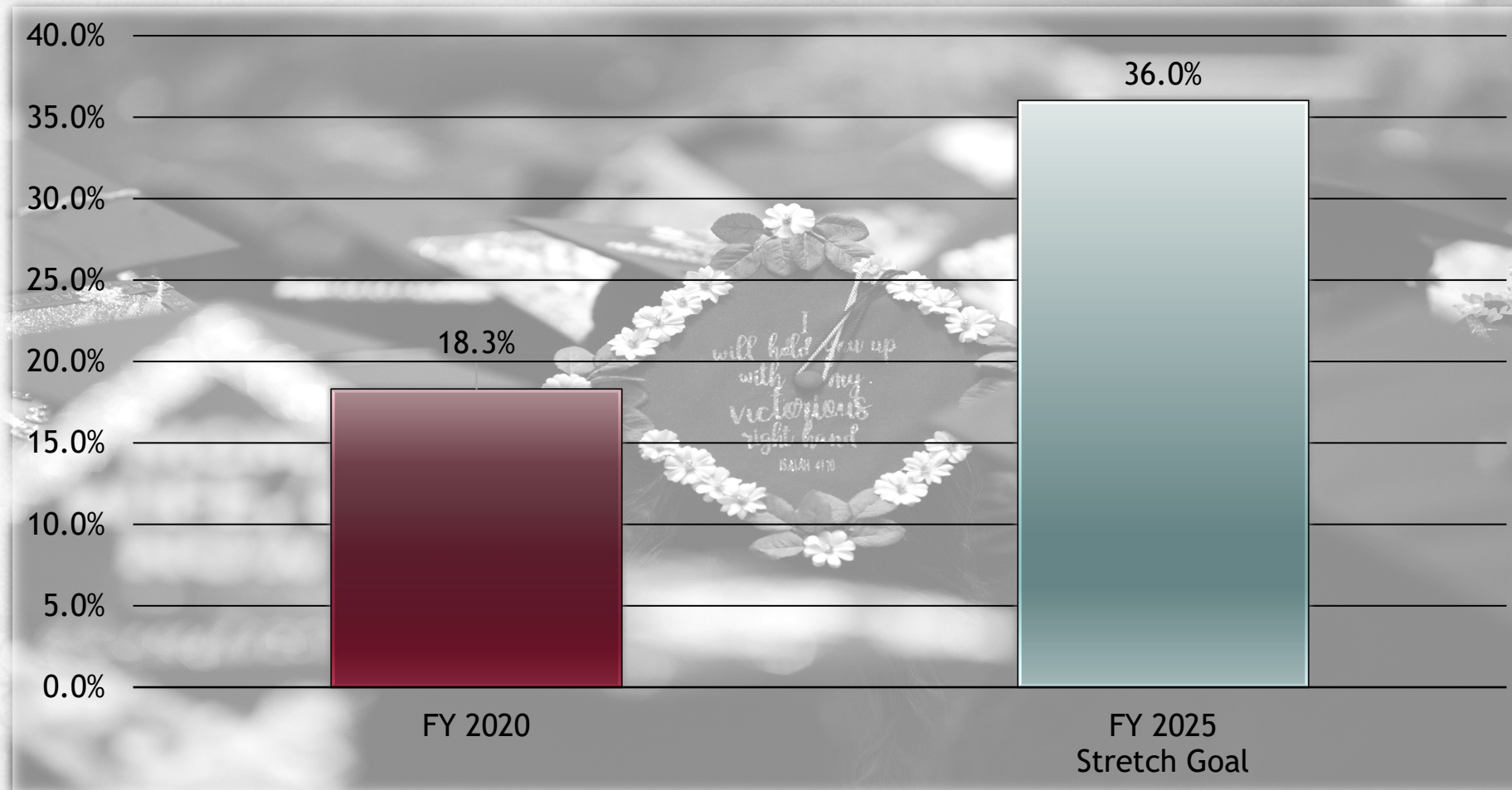




# Graduation Rates Over Time - 4 yr (Total)



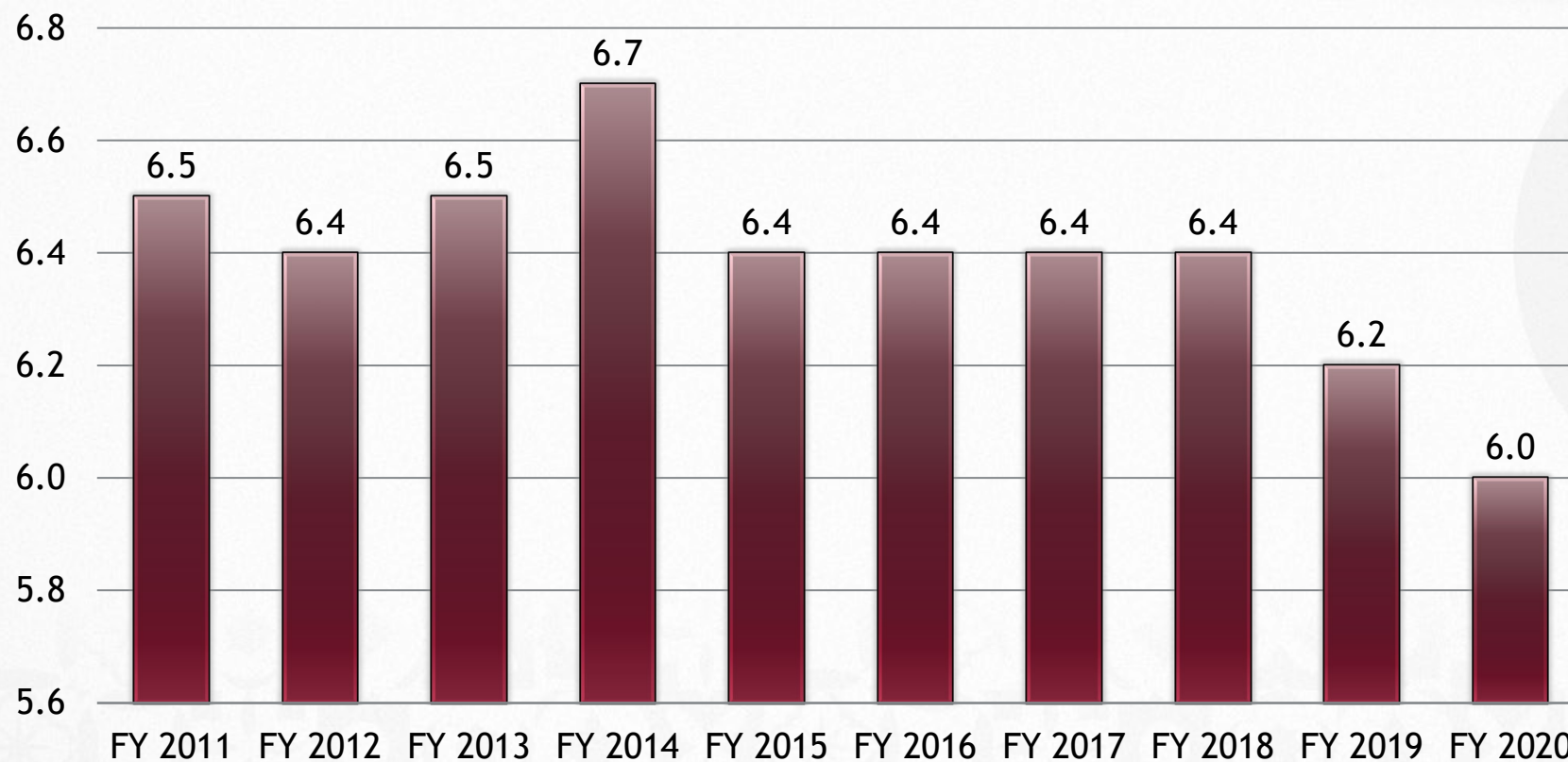
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# Average Years to Degree



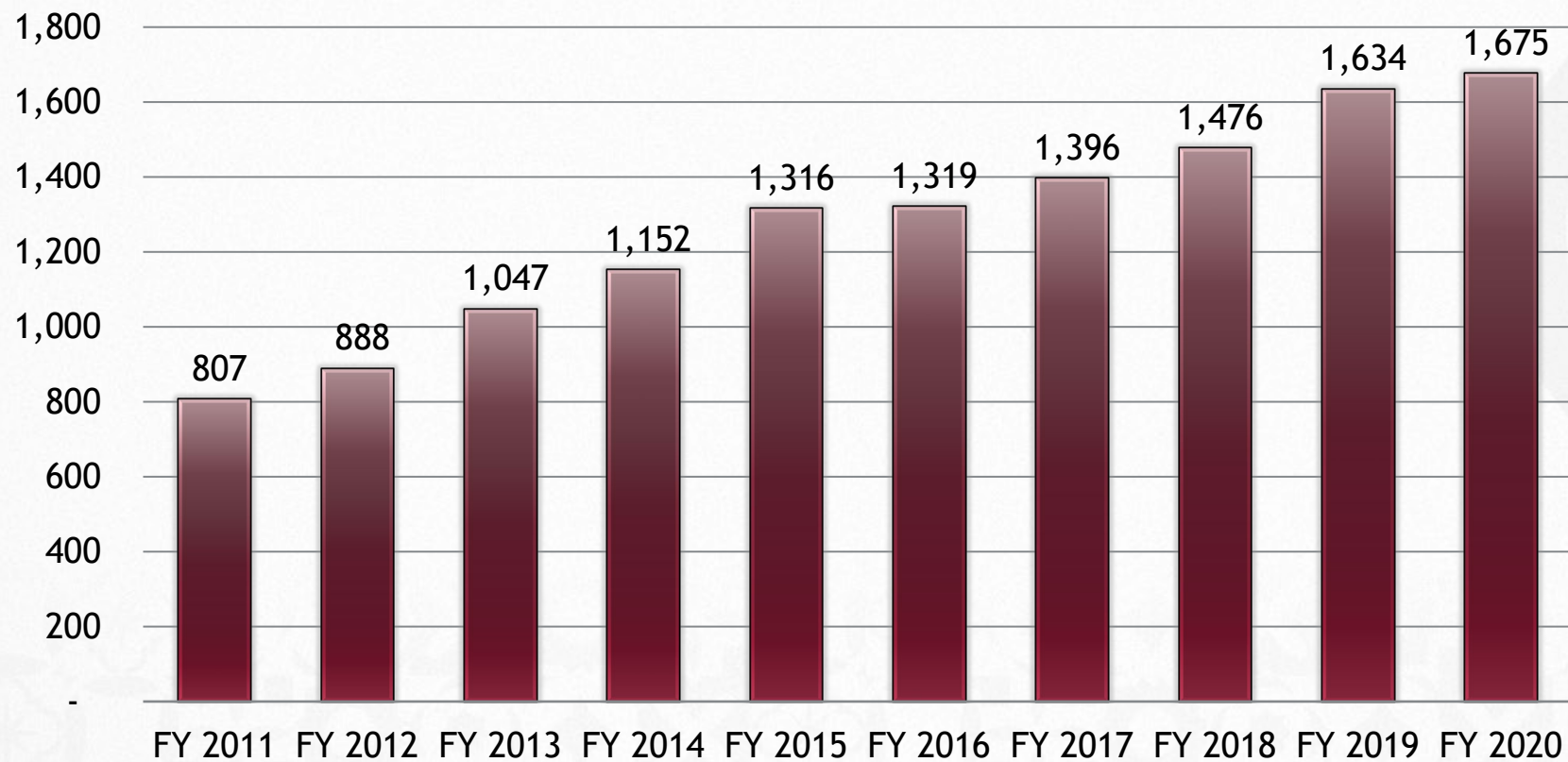
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# Number of Degrees Awarded



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# Section II: Financials



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# HEERF Summary of Awards



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TAMU-SA	HEERF-1	HEERF-2	HEERF-3	TOTAL
Institutional Funds	\$ 2,806,713	\$ 8,175,644	\$ 8,886,628	\$ 19,868,985
MSI/SIP/HBCU	\$ 404,121	\$ 690,772	\$ 1,101,976	\$ 2,196,869
Student Support	\$ 2,806,713	\$ 2,806,713	\$ 9,175,170	\$ 14,788,596
<b>TOTAL</b>	<b>\$ 6,017,547</b>	<b>\$ 11,673,129</b>	<b>\$ 19,163,774</b>	<b>\$ 36,854,450</b>

# Fall 2021 (FY 2022) Tuition and Fees

For Resident Undergraduate Students enrolled in 15 SCH



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	ONE-YEAR VARIABLE RATE		GUARANTEED RATE	
	Fall 20	Fall 21	Fall 20	Fall 21
Undergraduate Resident - ALL	\$4,453	\$4,547	\$4,676	\$4,774

# Proposed 2022 Tuition and Fees Plans



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- **The Athletic fee was waived for Fall 2020 semester due to delay of Athletic activity.**
- **Other fees that were impacted due to limited activity/programs:**
  - **Student Service fee 10% reduction**
  - **Recreational Sports fee 30% reduction**
  - **Parking fee - Waived fees for remote lot and street parking for the entire academic year 2020-2021.**
- **These fees will be charged at fully approved rates to our enrolled population at the beginning of FY2022.**

# FY 2022 Proposed Revenue Budget

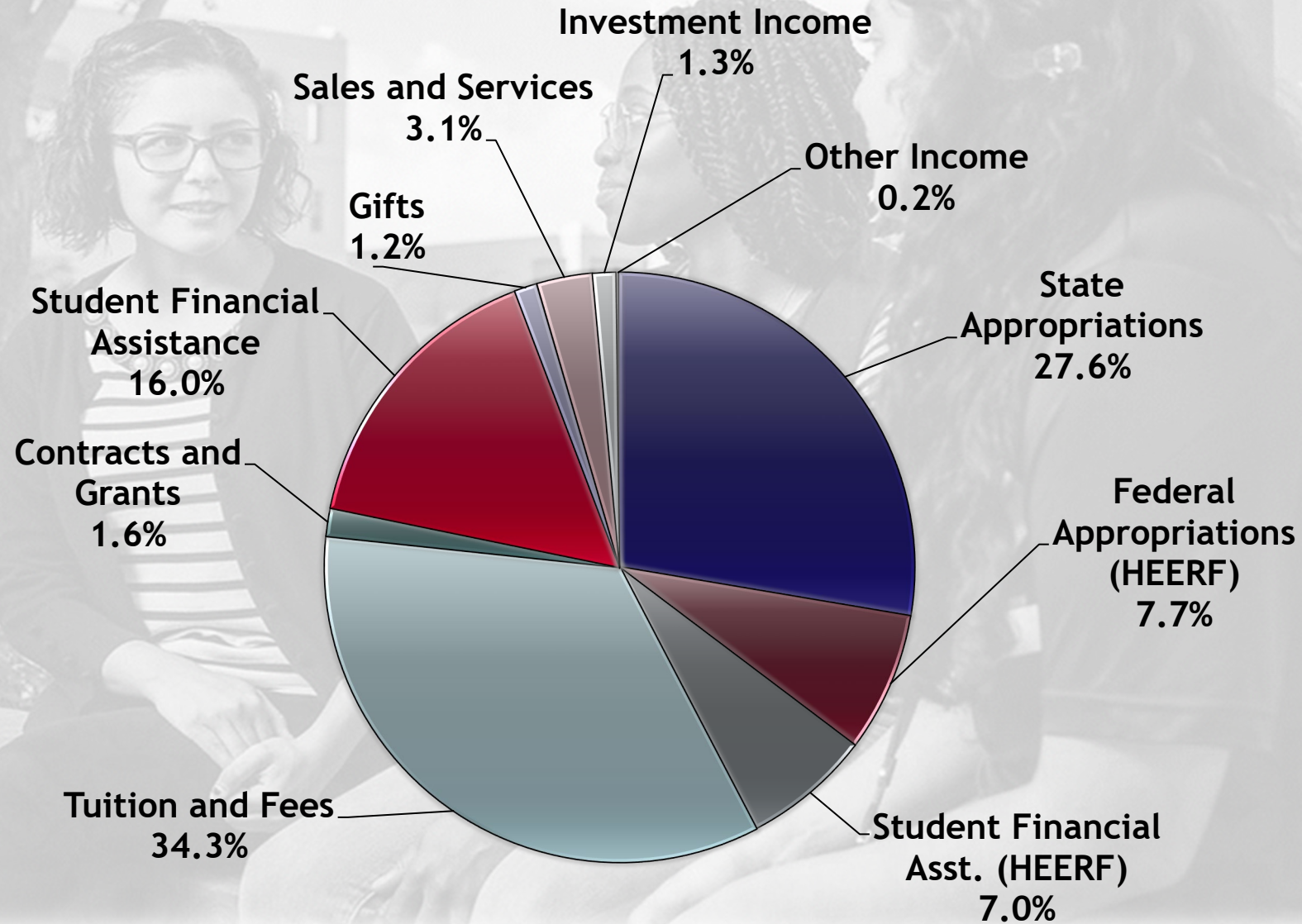


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REVENUES	BUDGET (In thousands)		Variance	
	FY 2021	FY 2022	Amount	%
State Appropriations	\$ 35,335	\$ 36,149	\$ 814	2%
Federal Appropriations (HEERF)	350	10,034	9,684	2767%
Student Financial Asst. (HEERF)	-	9,175	9,175	N/A
Tuition and Fees	41,410	44,880	3,470	8%
Contracts and Grants	288	2,034	1,746	606%
Student Financial Assistance	16,131	20,950	4,819	30%
Gifts	1,095	1,616	521	48%
Sales and Services	3,672	3,998	326	9%
Investment Income	1,349	1,649	300	22%
Other Income	233	265	32	14%
Discounts	(10,264)	(11,414)	(1,150)	11%
<b>TOTAL REVENUES</b>	<b>\$ 89,599</b>	<b>\$ 119,337</b>	<b>\$ 29,738</b>	<b>33%</b>



# FY 2022 Proposed Revenue Budget



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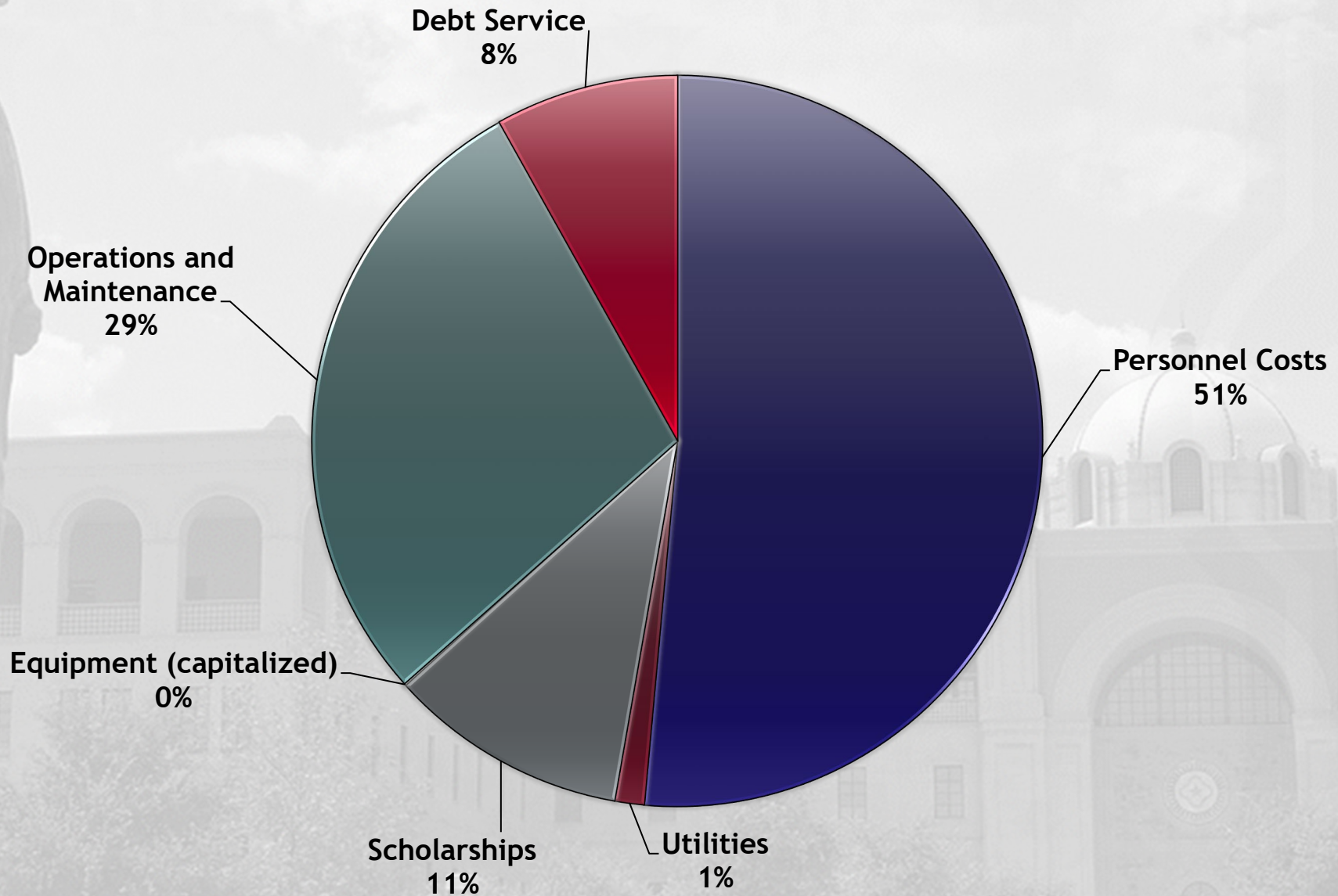
# FY 2022 Proposed Expense Budget Variance by Category



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EXPENSES	BUDGET		VARIANCE	
	<i>(In thousands)</i>		Amount	%
	FY 2021	FY 2022		
Salaries - Faculty	\$ 18,231	\$ 21,223	\$ 2,992	16%
Salaries - Non-Faculty	21,257	26,517	5,260	25%
Wages	2,432	2,468	36	1%
Benefits	9,897	13,487	3,590	36%
<b>Personnel Costs</b>	<b>\$ 51,817</b>	<b>\$ 63,695</b>	<b>\$11,878</b>	<b>23%</b>
Utilities	1,565	1,632	67	4%
Scholarships	18,547	24,486	5,939	32%
Discounts	(10,264)	(11,414)	(1,150)	11%
Equipment (capitalized)	185	148	(37)	-20%
Operations and Maintenance	22,228	35,237	13,009	59%
Debt Service	8,024	10,052	2,028	25%
<b>TOTAL EXPENSES</b>	<b>\$ 92,102</b>	<b>\$ 123,837</b>	<b>\$31,735</b>	<b>34%</b>

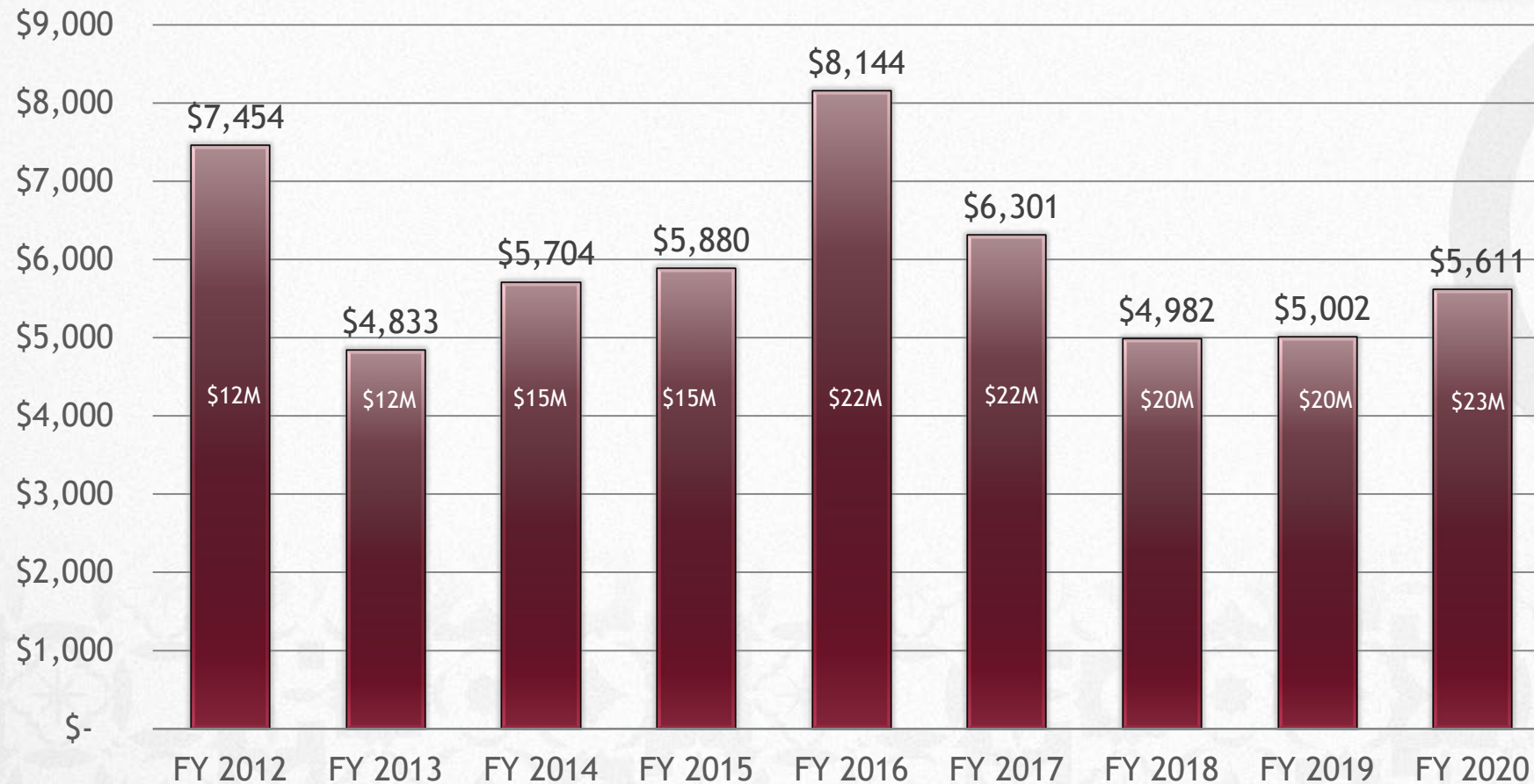
# FY 2022 Proposed Expense Budget



# State Appropriations per FTSE



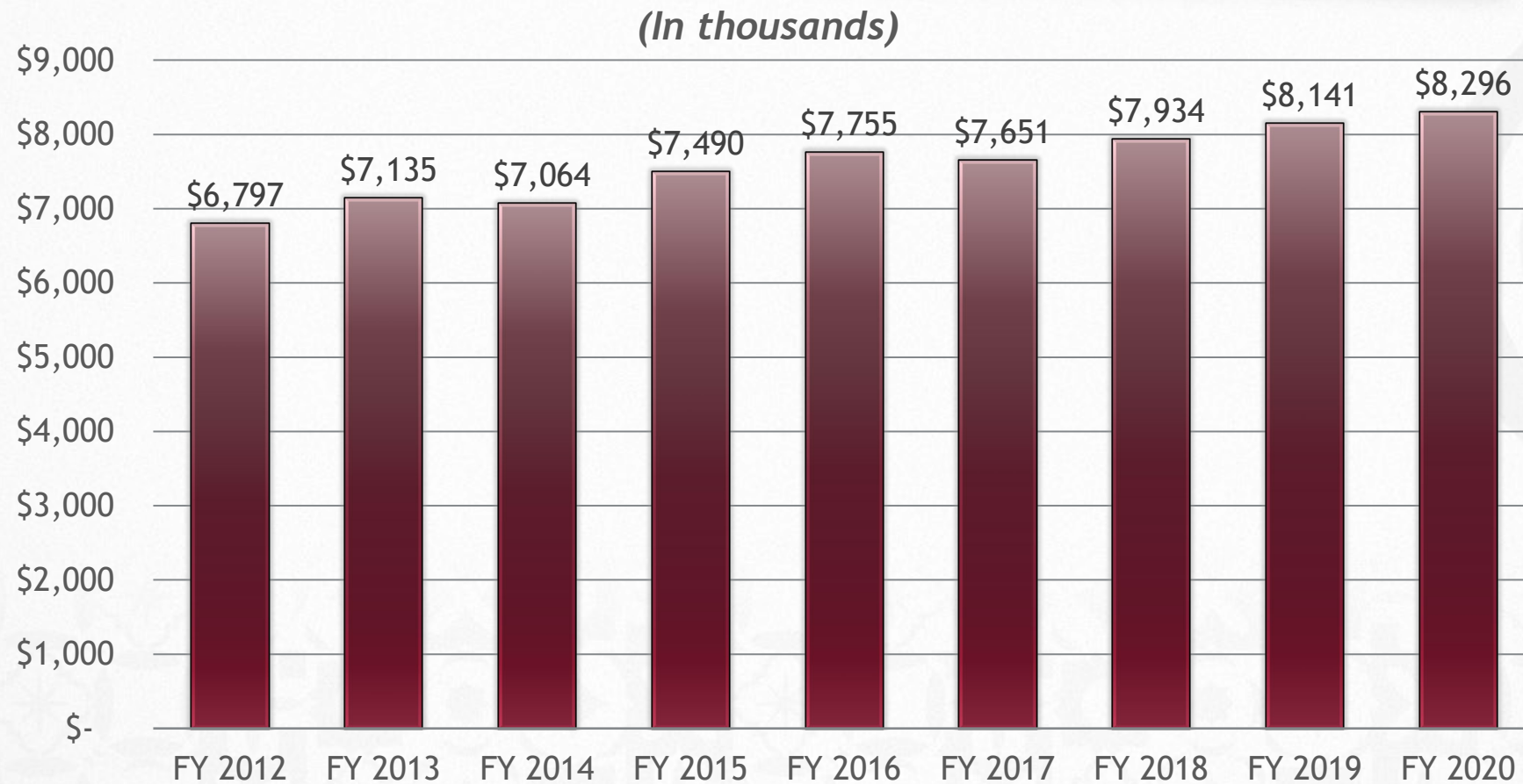
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# Tuition and Fees (excludes exemptions) per FTSE



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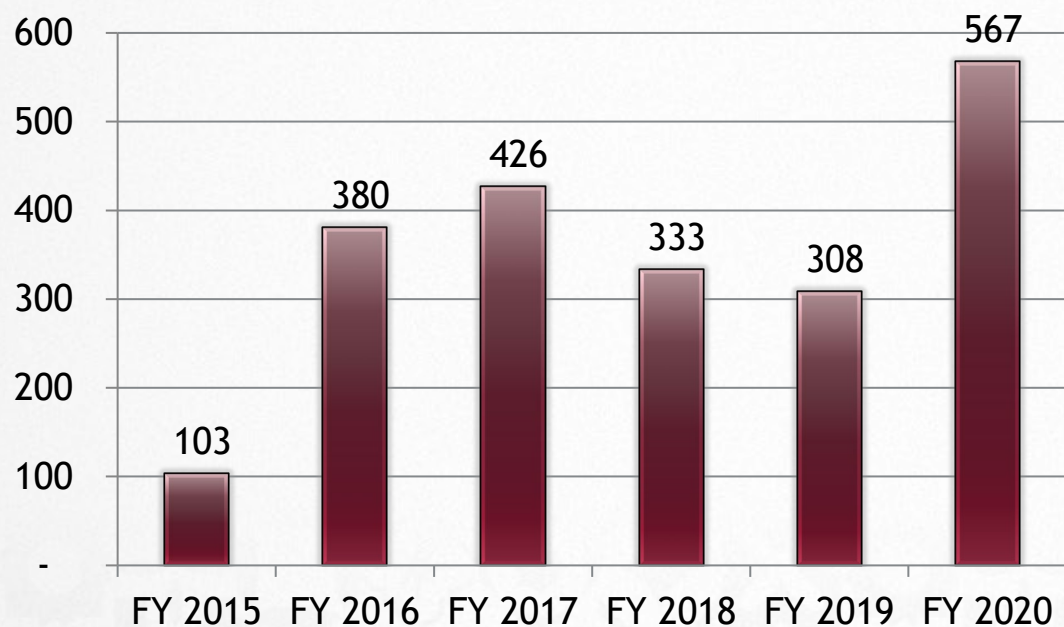


# NSF Research Expenditures



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*(In thousands)*

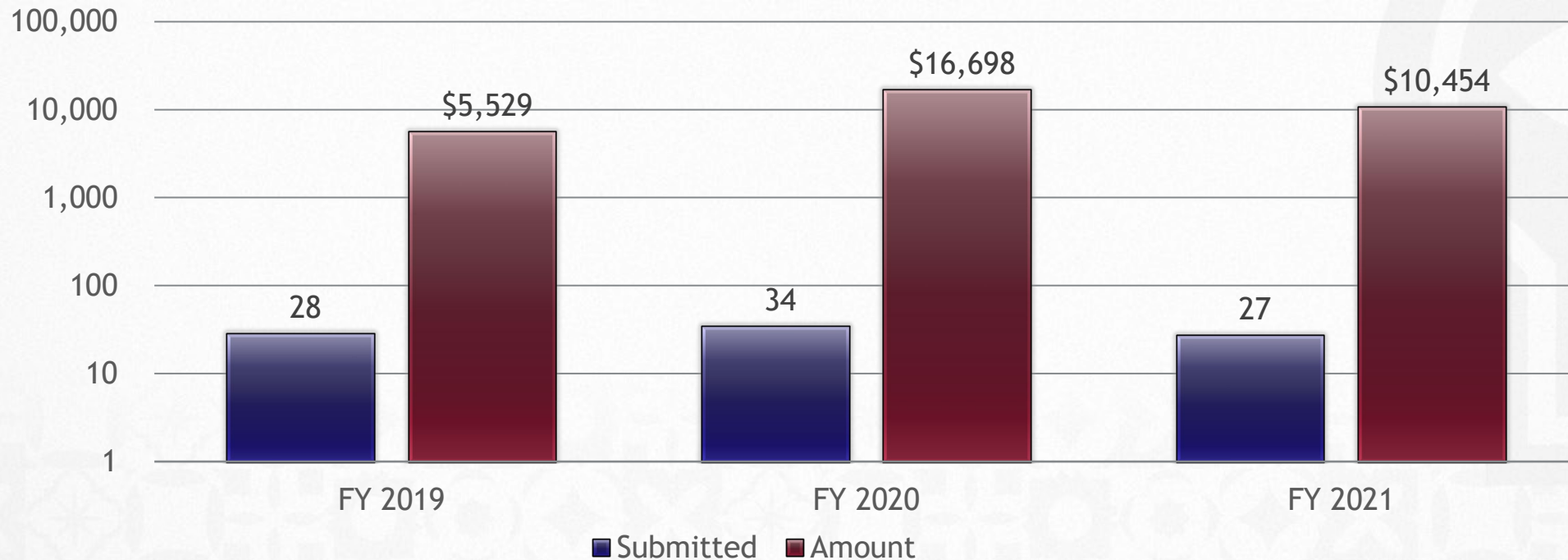


# Total Volume of Proposals Submitted



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*(Proposal amounts in thousands)*



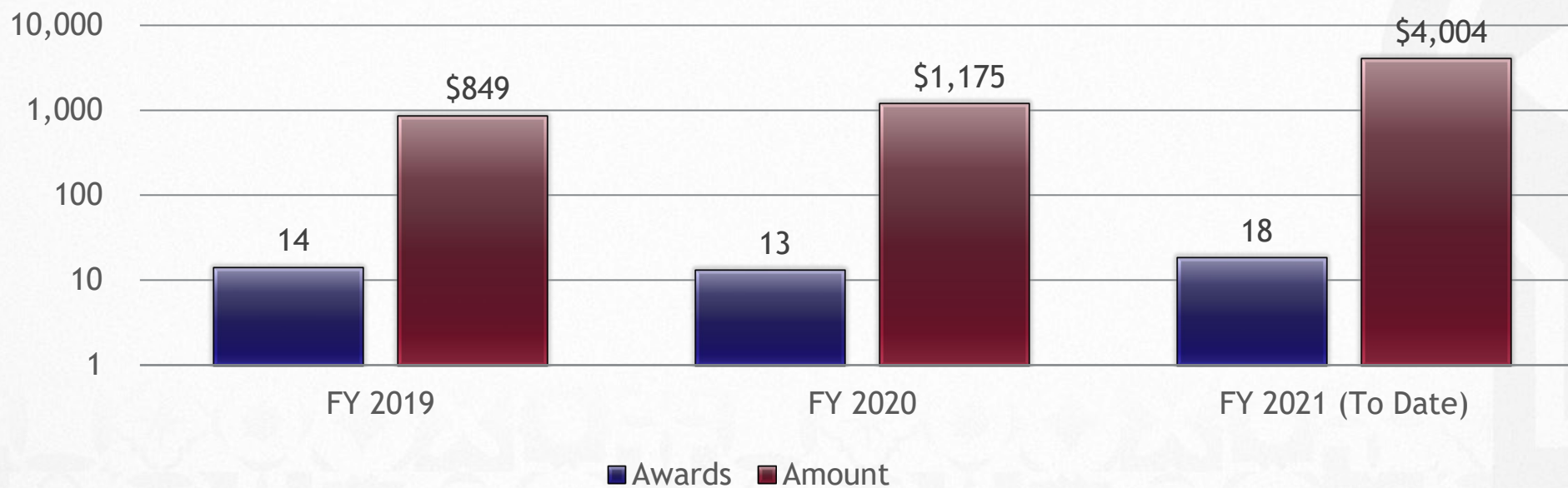
Data Source: TAMU-SA Office of Research & Sponsored Programs

# Total Volume of Awards



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*(Award amounts in thousands)*



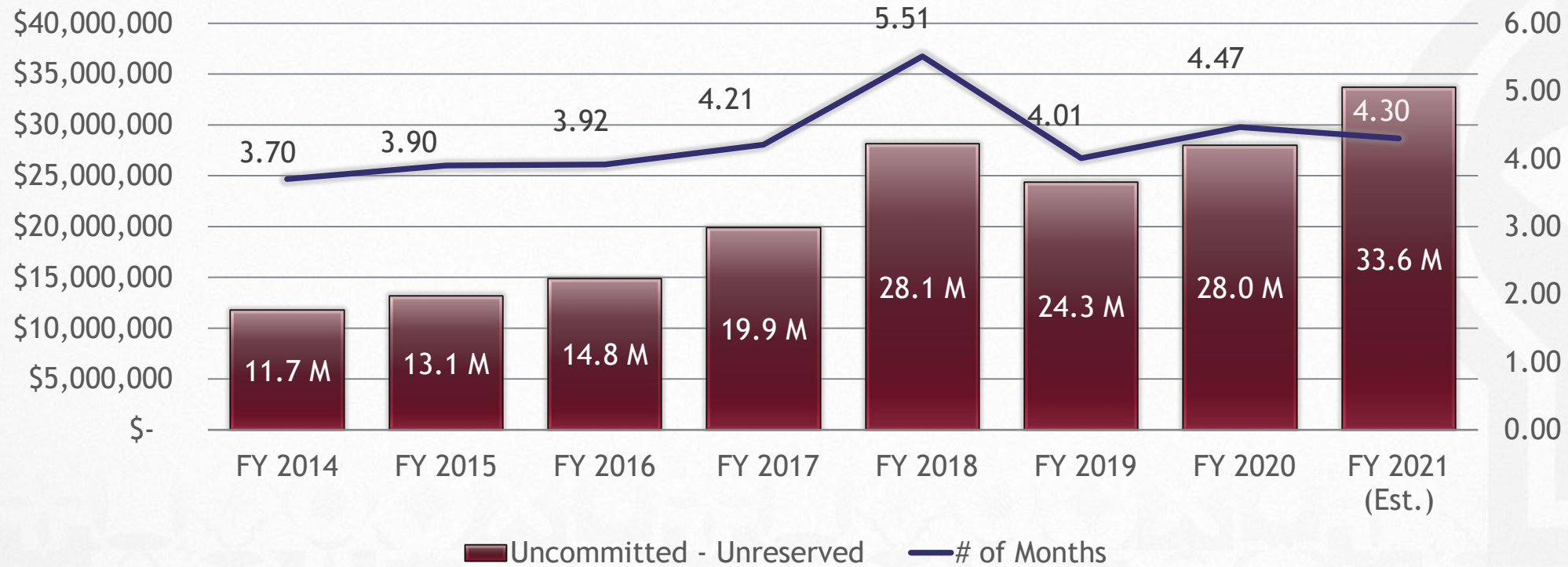
Data Source: TAMU-SA Office of Research & Sponsored Programs



# Operating Reserves



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# New Goals and Objectives



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<b>Academic Excellence</b>	<b>Budget Impact</b>	<b>Method of Finance</b>	<b>FTE's</b>
<b>Faculty for Instruction and Research</b>	<b>\$2.7 million</b>		<b>27</b>
Reserves		\$500,000	
HEERF		\$1.6 million	
Restricted Grants & Contracts		\$600,000	
<b>Student Experience</b>	<b>Budget Impact</b>	<b>Method of Finance</b>	<b>FTE's</b>
<b>Campus Housing Operations</b>	<b>\$3.0 million</b>		
Auxiliary Enterprises		\$3.0 million	
<b>Discontinued Student Operations</b>	<b>\$(2.7 million)</b>		
Auxiliary Enterprises		\$(2.7 million)	
<b>Enhance Student Experience</b>	<b>\$5 million</b>		<b>24</b>
HEERF		\$5 million	

# New Goals and Objectives (Continued)



<b>Access &amp; Affordability</b>	<b>Budget Impact</b>	<b>Method of Finance</b>	<b>FTE's</b>
<b>Student Emergency Aid &amp; Grants</b>	<b>\$15 million</b>		
HEERF		\$15 million	
<b>Culture of Excellence</b>	<b>Budget Impact</b>	<b>Method of Finance</b>	<b>FTE's</b>
<b>IT Infrastructure &amp; Recreational Center Debt Service</b>	<b>\$876,000</b>		
Reserves		\$876,000	
<b>New Term-Limited Staff for campus technology and instructional support</b>	<b>\$1.1 million</b>		<b>24</b>
HEERF		\$1.1 million	
<b>Term-Limited Staff to support Campus operations, enrollment, and growth</b>	<b>\$897,000</b>		<b>11</b>
Reserves		\$897,000	
<b>Faculty &amp; Staff Retention</b>	<b>\$950,000</b>		
New Revenue		\$950,000	
<b>Associated benefits on Term-Limited and Faculty &amp; Staff Retention</b>	<b>\$3.6 million</b>		
Reserves		\$1.9 million	
New Revenue		\$1.7 million	

# Employee Retention Plans



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FY 2022 EMPLOYEE RETENTION PLAN	AMOUNT
<b>Faculty:</b>	
1.5%-2% Potential Merit Pool Contingent on Fall Enrollment	\$ 285,989
Promotions	\$ 55,000
Market Adjustments	\$ 95,000
<i>Benefits</i>	65,398
<b>Faculty Subtotal:</b>	<b>\$ 501,387</b>
<b>Staff:</b>	
1.5%-2% Potential Merit Pool Contingent on Fall Enrollment	\$ 396,520
Promotions	\$ -
Market Adjustments	\$ 17,200
<i>Benefits</i>	62,058
<b>Staff Subtotal:</b>	<b>\$ 475,778</b>
<b>Total:</b>	<b>\$ 977,165</b>

# Section III: Auxiliary Operations



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# Auxiliary Operations



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Auxiliary Operations (In Thousands)					
	Actuals FY 2020	Budget		Budget Variance	
		FY 2021	FY 2022	Amount	%
<b>Housing</b>					
Revenue			\$ 3,016	\$ 3,016	0.0%
Expenses			\$ 1,830	\$ 1,830	0.0%
Transfers			\$ (1,186)	\$ (1,186)	0.0%
<b>Net Income/(Loss)</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0.0%</b>
<b>Parking</b>					
Revenue	\$ 174	\$ 400	\$ 475	\$ 75	18.8%
Expenses	\$ 214	\$ 280	\$ 170	\$ (110)	-39.3%
Transfers	\$ (305)	\$ (305)	\$ (305)	\$ -	0.0%
<b>Net Income/(Loss)</b>	<b>\$ (345)</b>	<b>\$ (185)</b>	<b>\$ -</b>	<b>\$ 185</b>	<b>-100.0%</b>
<b>Bookstore</b>					
Revenue	\$ 285	\$ 30	\$ 194	\$ 164	546.7%
Expenses	\$ 335	\$ 217	\$ 194	\$ (23)	-10.6%
Transfers	\$ -	\$ 187	\$ -	\$ (187)	100.0%
<b>Net Income/(Loss)</b>	<b>\$ (50)</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0.0%</b>

# Athletics



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## Proposed FY 2022 Budget (In Thousands)

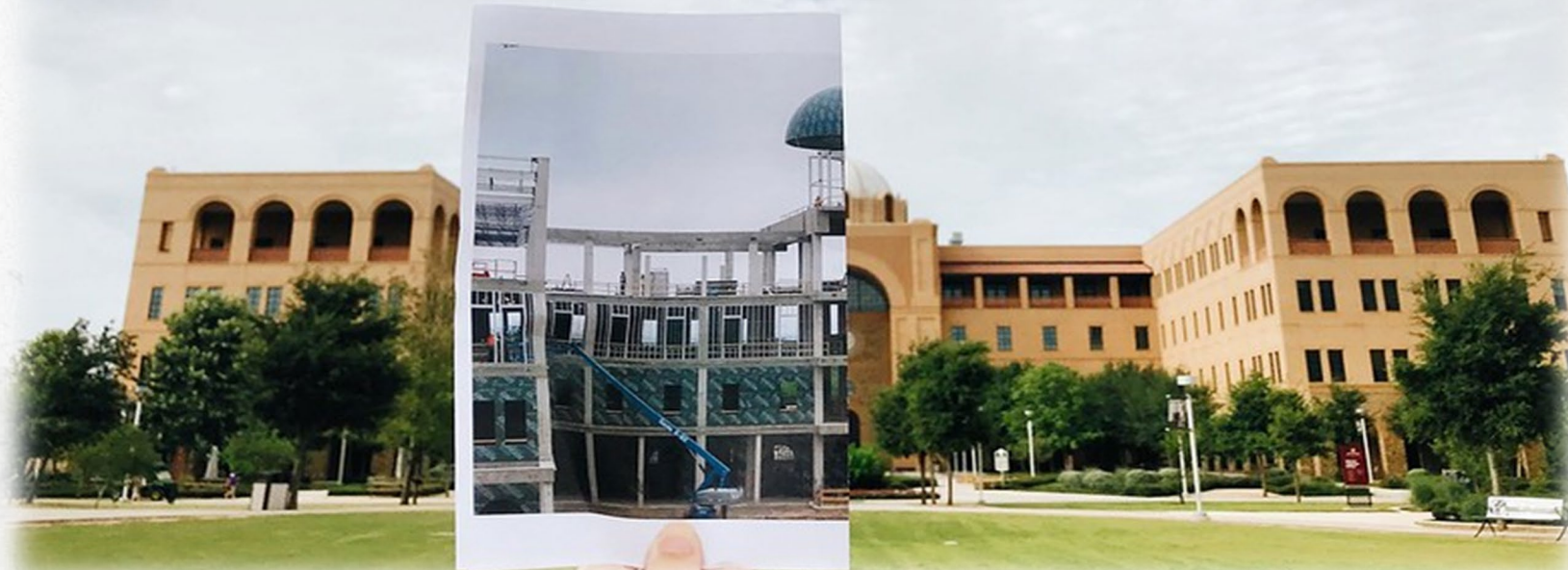
		<u>Budget</u>
<b>Revenue</b>	\$	<b>1,324</b>
<b>Expenses</b>		
Personnel Cost	\$	556
Travel	\$	149
Benefits	\$	140
Operations & Maintenance	\$	478
<b>Total Expenses</b>	\$	<b>1,324</b>
<b>Net Income/(Loss)</b>	\$	<b>-</b>



# Section IV: Capital Plan Update



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# Capital Plan (5 Year Plan)



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<b>APPROVED: Project Name</b>	<b>Total Planning Amount</b>	<b>Funding Source: PUF Debt Proceeds</b>	<b>Funding Source: RFS Debt Proceeds</b>	<b>Funding Source: Other</b>	<b>Cumulative Expenditures Prior Year to 5/31/2021</b>
Project 1: Academic and Admin. Building - Phase II	\$ 53,000,000	\$ 53,000,000	\$ -	\$ -	\$ 6,949,462
Project 2: Recreation Center	\$ 30,000,000	\$ -	\$ 30,000,000	\$ -	\$ -
Physical Plant Projects/Equipment/Other	\$ 6,814,636	\$ 6,814,636	\$ -	\$ -	\$ 2,387,477
<b>Total Capital Plan</b>	<b>\$89,814,636</b>	<b>\$59,814,636</b>	<b>\$30,000,000</b>	<b>\$ -</b>	<b>\$9,336,939</b>

# Deferred Maintenance



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	<u>Projected Increases to Deferred Maint.</u>		<u>Reductions to/Expenditures Applied Towards Deferred Maint.</u>		<u>Outstanding Deferred Maint. End Of Fiscal Year Total</u>	
	Designated	PUF	Designated	PUF	Designated	PUF
<b>FY 20</b>					\$382,909	\$-
<b>FY 21</b>	\$170,000	\$-	\$79,385	\$-	\$473,524	\$-
<b>FY 22</b>	\$170,000	\$1,000,000	\$-	\$1,000,000	\$643,524	\$-
<b>FY 23</b>	\$170,000	\$1,000,000	\$570,000	\$530,000	\$243,524	\$470,000
<b>FY 24</b>	\$200,000	\$1,000,000	\$200,000	\$700,000	\$243,524	\$770,000
<b>FY 25</b>	\$200,000	\$1,000,000	\$200,000	\$1,000,000	\$243,524	\$770,000

# Thank You



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