

Programmatic Budget Review FY 2018

Texas A&M University-San Antonio



Build
Impact
Transform



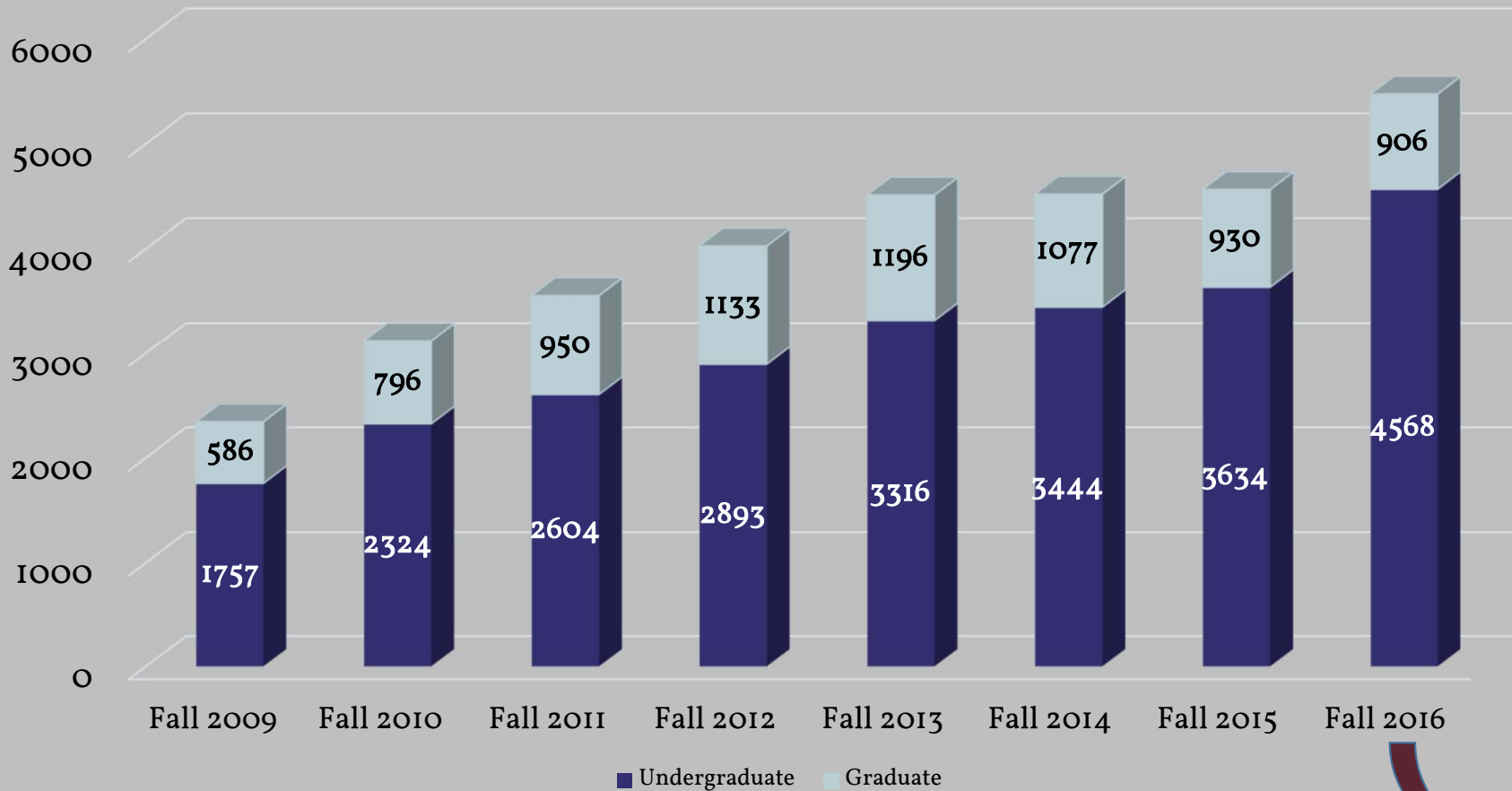
TEXAS A&M UNIVERSITY-SAN ANTONIO

SECTION I ACADEMIC PERFORMANCE



Enrollment Trend

Total enrollment has grown
by **134%**
since 2009



Implemented comprehensive expansion
Enrolled inaugural class 505 freshman
Added 211 sections of lower-division courses

Source: CBM001

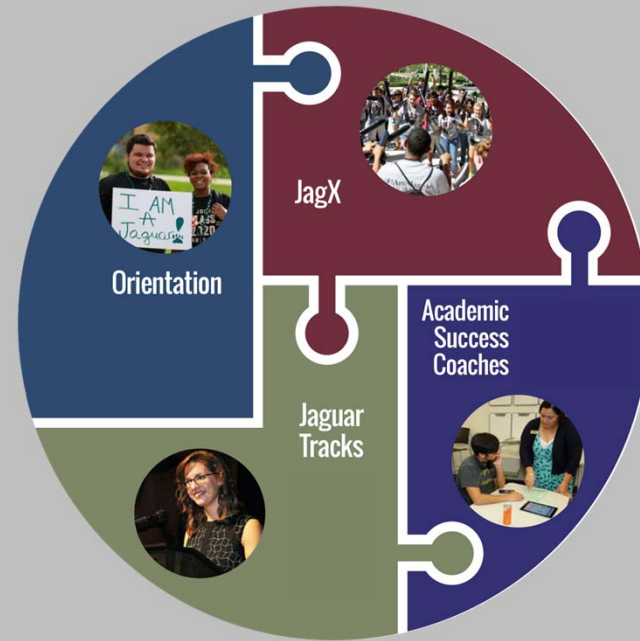
Long-Term Growth Plan

- Enrollment Goals:

- Fall 2017: 21% growth (6,627 HC)
- Fall 2018: 15% growth (7,638 HC)
- Fall 2019: 12% growth (8,546 HC)
- Fall 2020: 10% growth (9,406 HC)
- Fall 2021: 9% growth (10,257 HC)

- Enrollment Plan:

- Continue to Right-Size Expansion
- Become a National Model for Student and Academic Success
- Develop Robust Early College High School Programs
- Engage in Community Partnerships



Long-Term Growth Plan (cont.)



	Fall 2011	Fall 2012	Fall 2013	Fall 2014	Fall 2015	Fall 2016	Fall 2017	Fall 2018	Fall 2019	Fall 2020	Fall 2021
COAS											
UG	1052	1299	1489	1575	1686	2139	2604	3000	3347	3672	4006
GR	12	17	16	20	19	17	20	23	26	29	34
COB											
UG	628	765	890	954	988	1223	1489	1715	1913	2099	2291
GR	350	433	420	419	405	408	485	565	646	727	795
COED											
UG	920	909	929	905	956	1191	1450	1671	1864	2045	2232
GR	576	674	744	624	478	439	522	608	695	782	855
TOTAL	3538	4097	4488	4497	4532	5417	6570	7582	8491	9354	10213
GOALS							6627	7638	8546	9406	10257
Projected Rate of Increase							21%	15%	12%	10%	9%

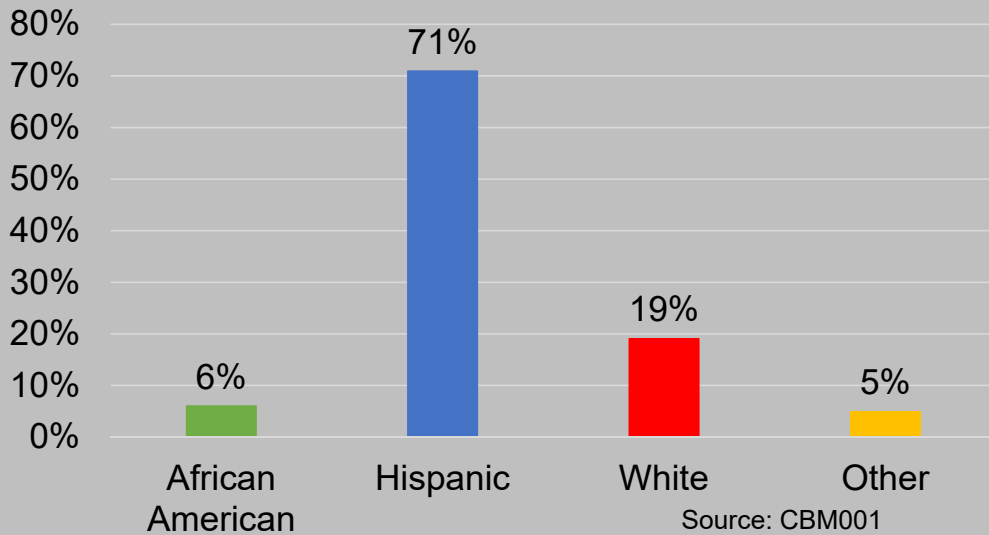
On track to reach goal of **9,000** students by **2020**

Student Demographics Fall 2016

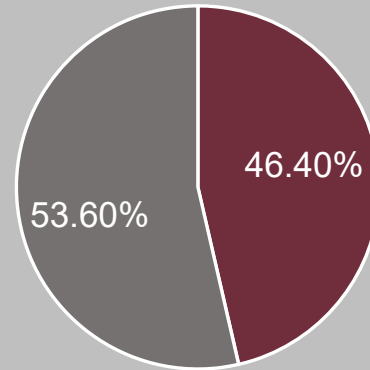
Student Enrollment 5,474



Race/Ethnicity



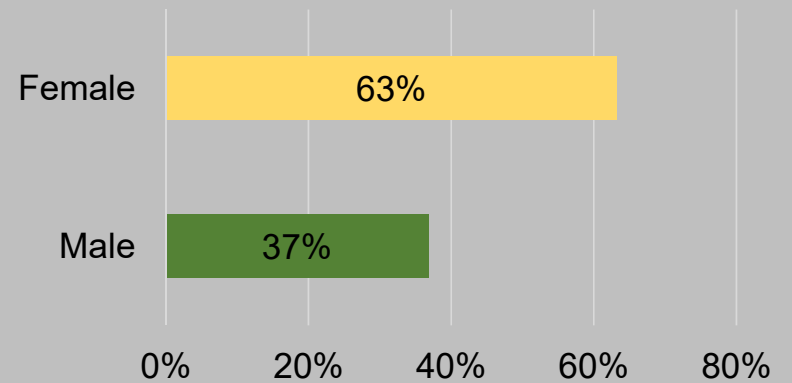
Attendance Status



■ Full-time ■ Part-time

Source: CBM001

Gender



Source: CBM001

73% of enrolled students report that they are first generation

84%

STUDENT
BODY

BEXAR COUNTY RESIDENTS

77%

FRESHMEN



98%

STUDENT
BODY

TEXANS

99%

FRESHMEN



41%

STUDENT
BODY

PELL GRANT ELIGIBLE

56%

FRESHMEN



70%

STUDENT
BODY

RECEIVING FINANCIAL AID

81%

FRESHMEN

Student Factoids Fall 2016

Out of State Student Enrollment

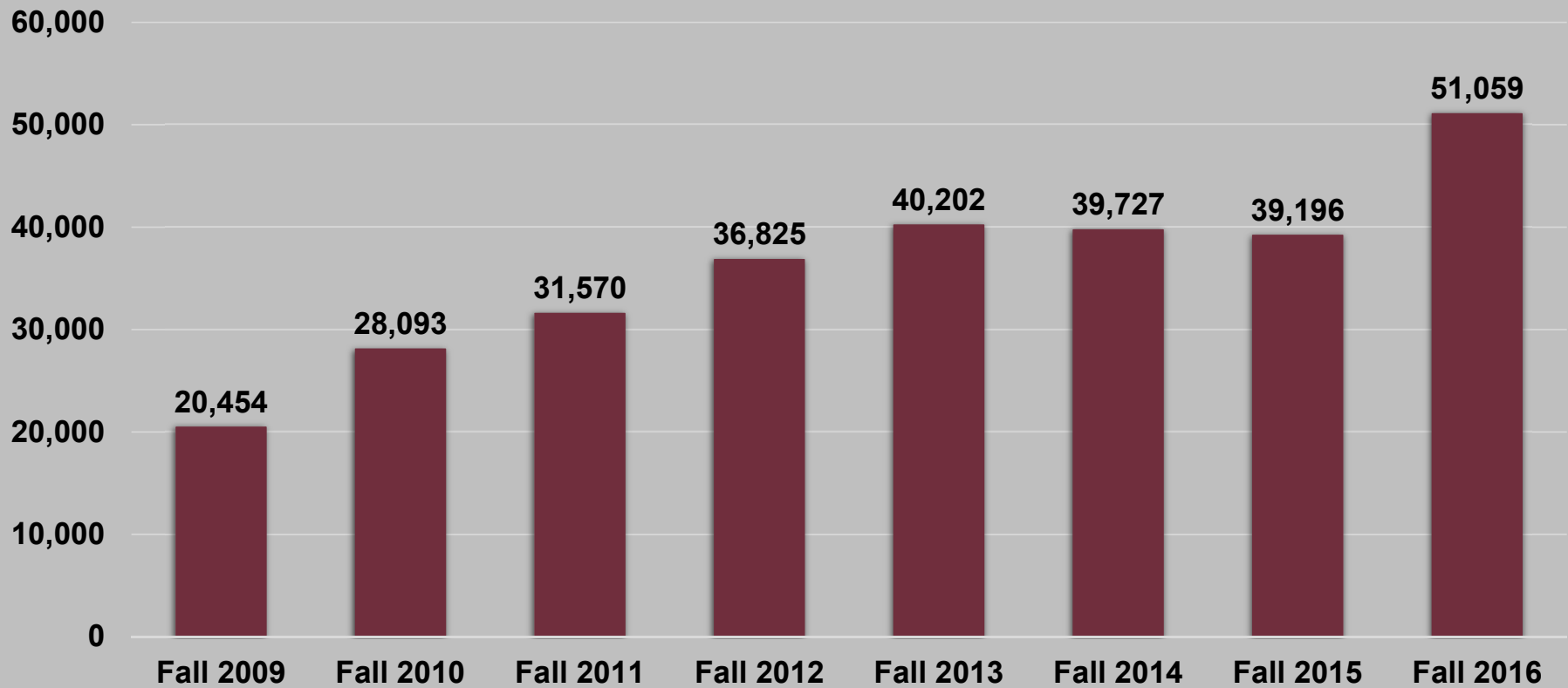
Alaska	Louisiana	New Mexico
Arkansas	Maryland	New York
California	Michigan	Maryland
Colorado	Mississippi	North Carolina
Florida	Missouri	South Carolina
Indiana	Nebraska	Virginia
Kansas	Nevada	Washington

International Student Enrollment

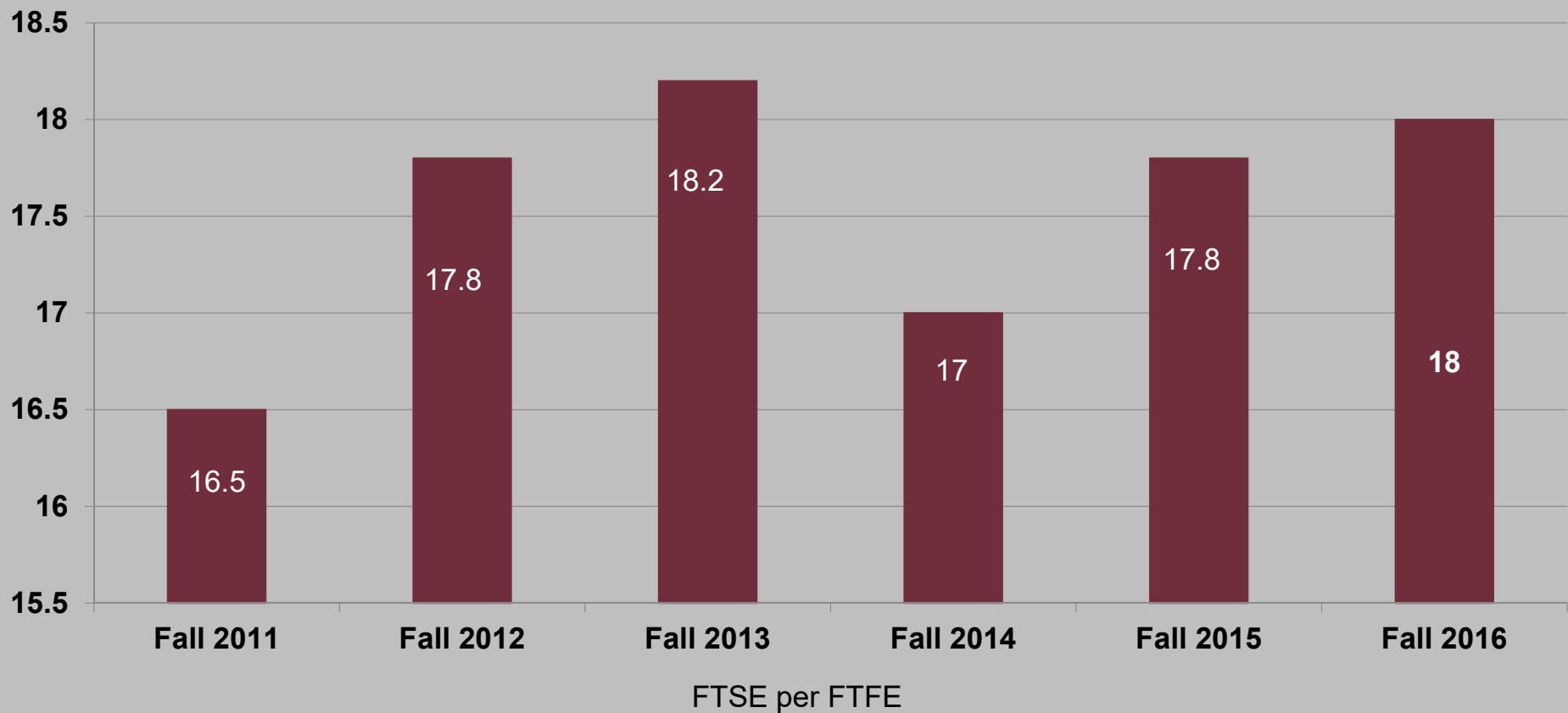
Angola, Azerbaijan, Brazil, People's Republic of China, France, Ghana, India, Italy, South Korea, Mexico, Nigeria, Pakistan, Qatar, United Kingdom, North Vietnam, Taiwan

Source: A&M-SA Fact Book 2016; 2016 President's Report

Fall Semester Credit Hours



Student to Faculty Ratio



Source: A&M-SA 2016 Fact Book

Number of Undergraduates receiving Grant Aid (Not Loans)



Institutions	Students	Percentages
Texas A&M University-San Antonio	2,092	61%
University of Illinois at Springfield	1,980	65%
Western New Mexico University	1,768	62%
Athens State University	2,147	69%
Governors State University	2,091	58%
University of Florida-St. Petersburg	2,367	62%

FY2015 first year awarded as a standalone institution.



Faculty Average Salaries

Faculty Title	FY 2015	FY 2016	Percentage Change
Professor	\$88,360	\$88,593	0%
Associate Professor	\$74,087	\$72,878	-2%
Assistant Professor	\$65,205	\$65,752	1%

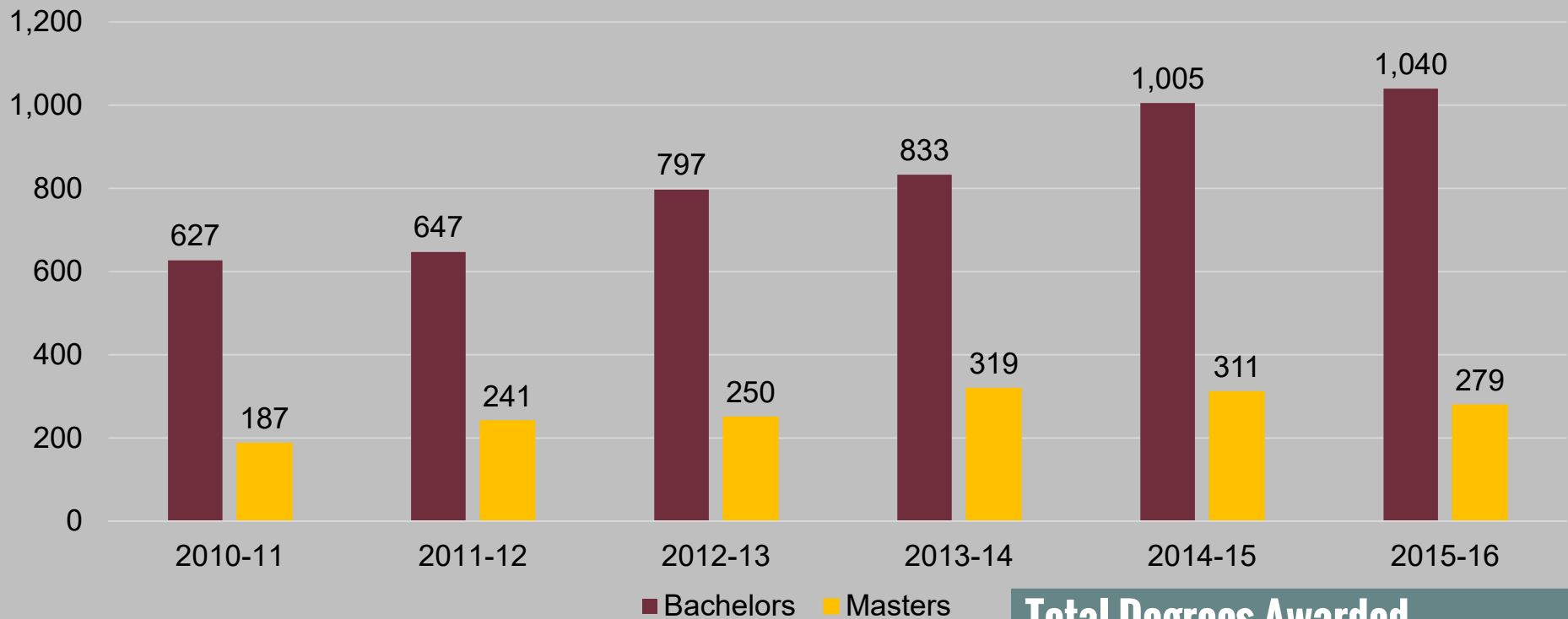
Source: Faculty Salaries, <http://www.txhighereddata.org/index.cfm?objectId=275F4F21-911A-6892-5CFEDF68464ED2BB>

Degrees Awarded

Degrees Offered:
Bachelor's - 27
Master's - 11



Degrees Awarded
As an independent institution and by academic year



Source: CBM009



TEXAS A&M UNIVERSITY-SAN ANTONIO

**Total Degrees Awarded
(Kingsville & San Antonio): 9,973**

SECTION II ACADEMIC PROGRAM DEVELOPMENT



Academic Program Development



Recently approved programs:

- B.S. in Child Development (Fall 2017 implementation)
- M.A. in Clinical Mental Health Counseling (Fall 2018 implementation)
- M.S. in Water Resources Science and Technology (Fall 2018 implementation)

In development:

- B.S. in Chemistry
- B.S. in Hydrology and Water Resources

Phased out or being phased out:

- B.S. in Community Health

In planning:

- M.S. in Biology
- Bachelor's degree in Engineering Education
- B.S. in Computer Engineering Technology



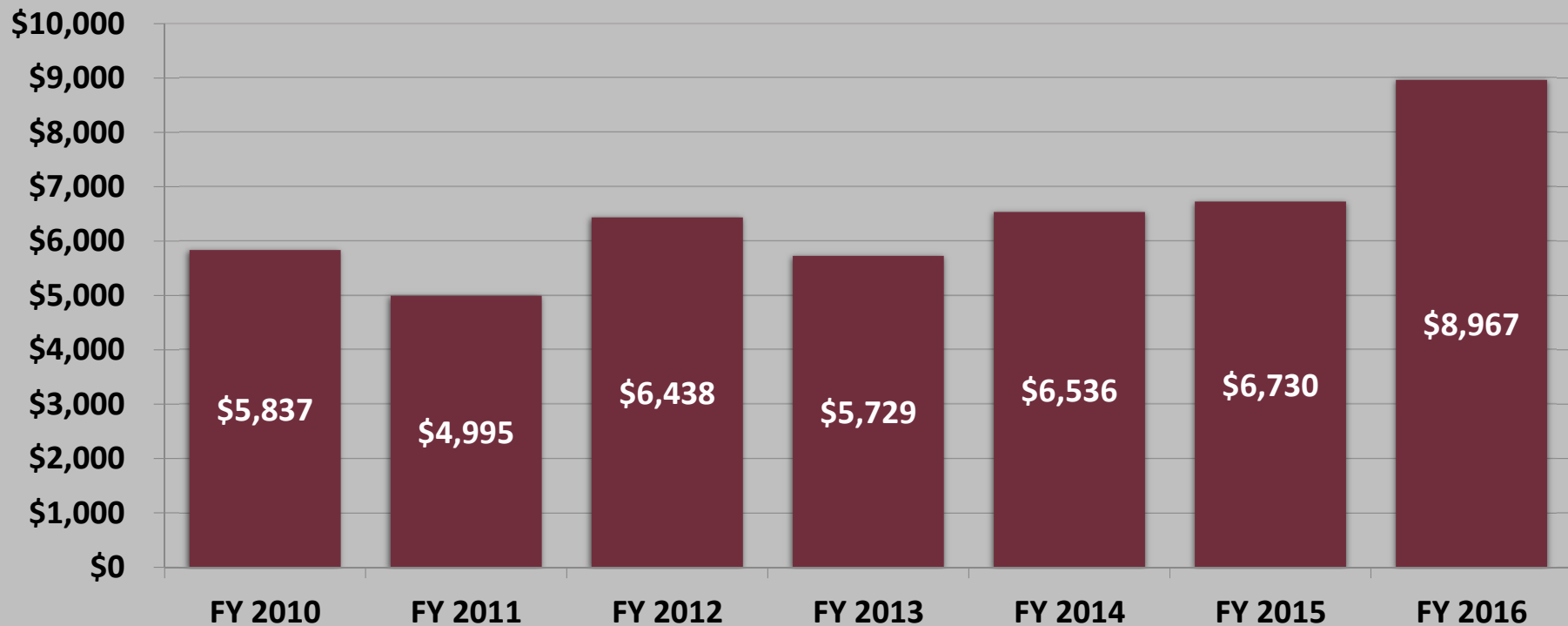
SECTION III - FINANCIAL



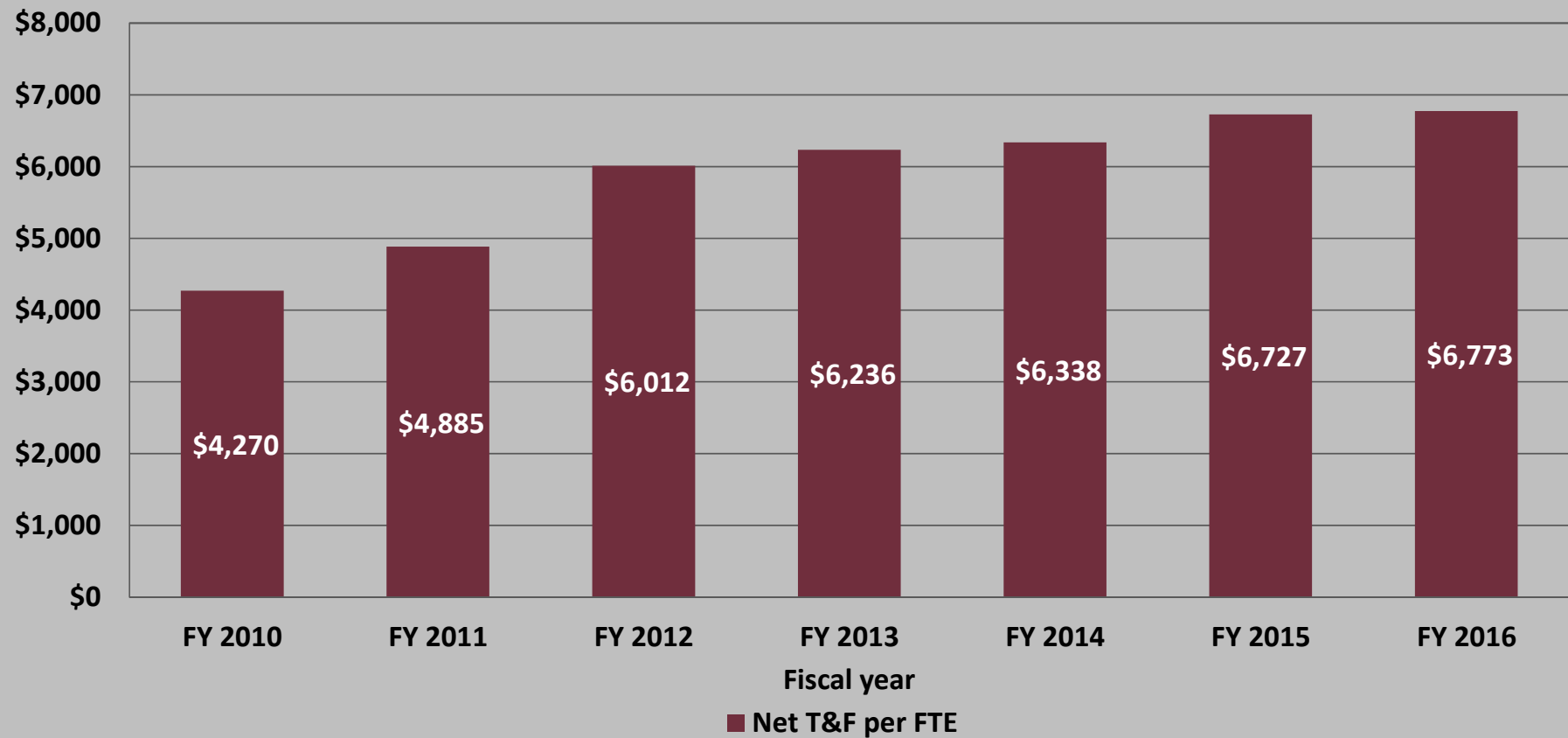
State Appropriations per FTSE



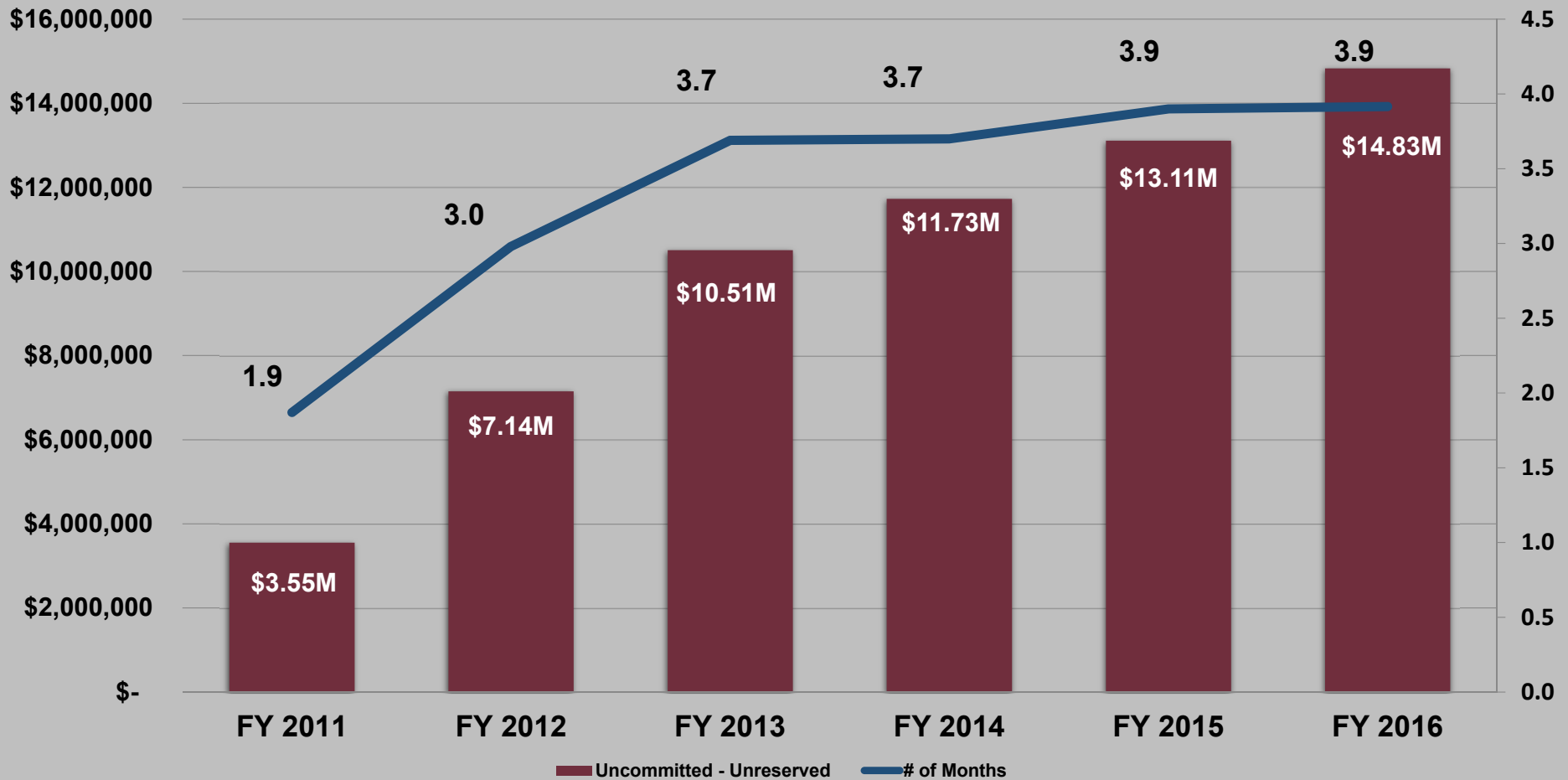
(In thousands)



Net Tuition & Fee Revenue per FTSE



Reserves and Months of Reserves

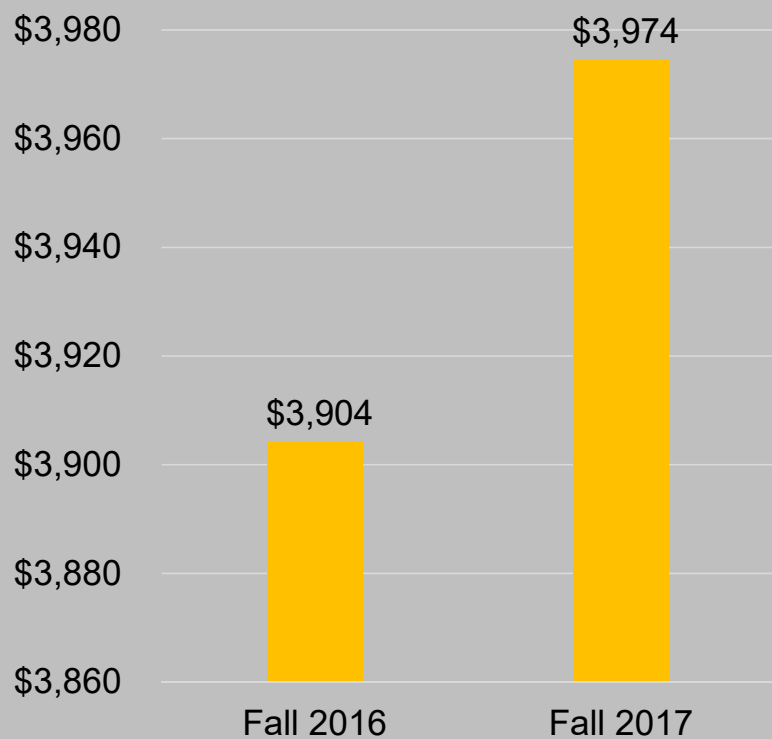




FY 2018 Tuition and Fee Changes

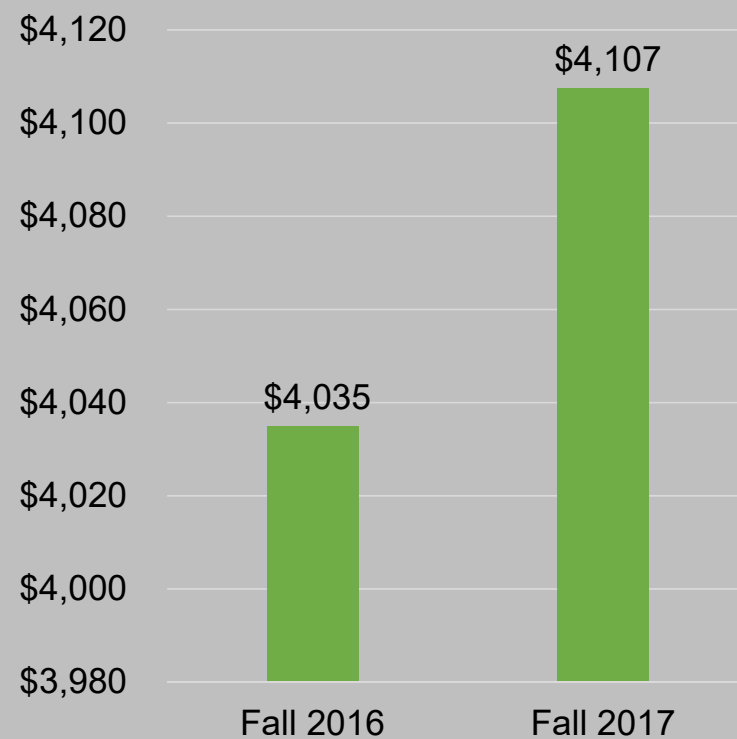
1.8% increase from Fall 2016 to Fall 2017

OPTIONAL ONE-YEAR RATE



20% student participation

GUARANTEED RATE



80% student participation

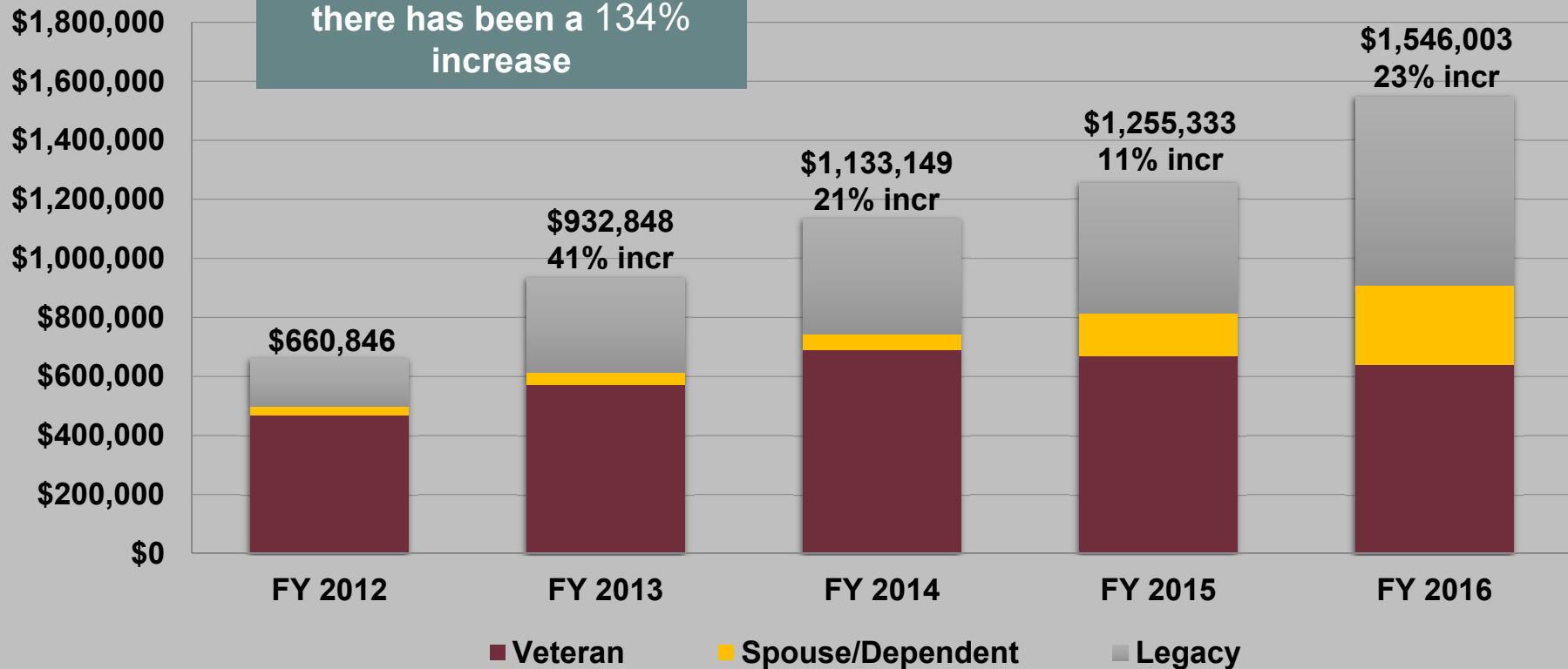


Hazlewood Exemption



16% of enrolled students identify as military connected

From FY2012 to FY2016 there has been a 134% increase

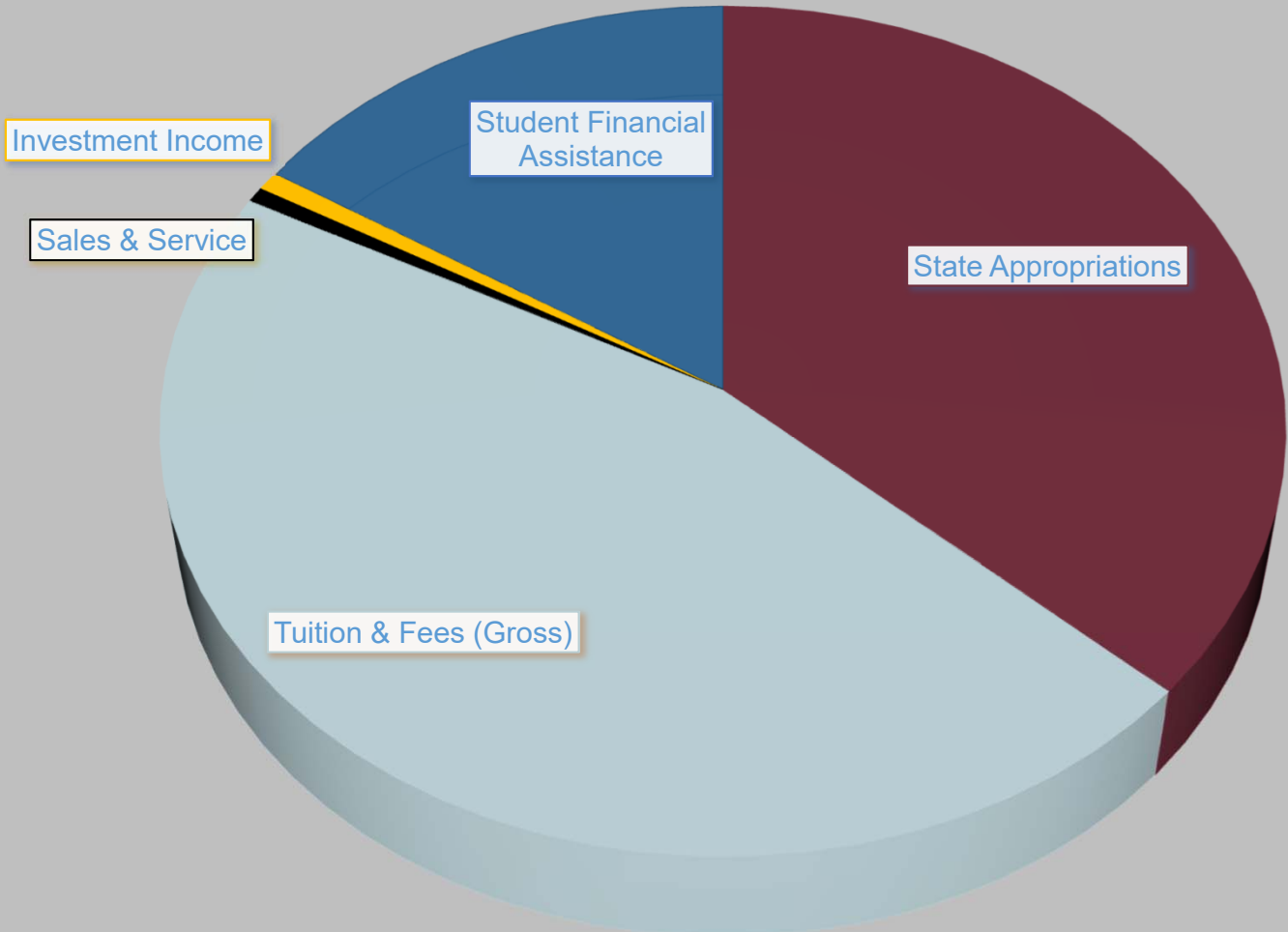


FY 2018 Proposed Revenue Budget and Variance



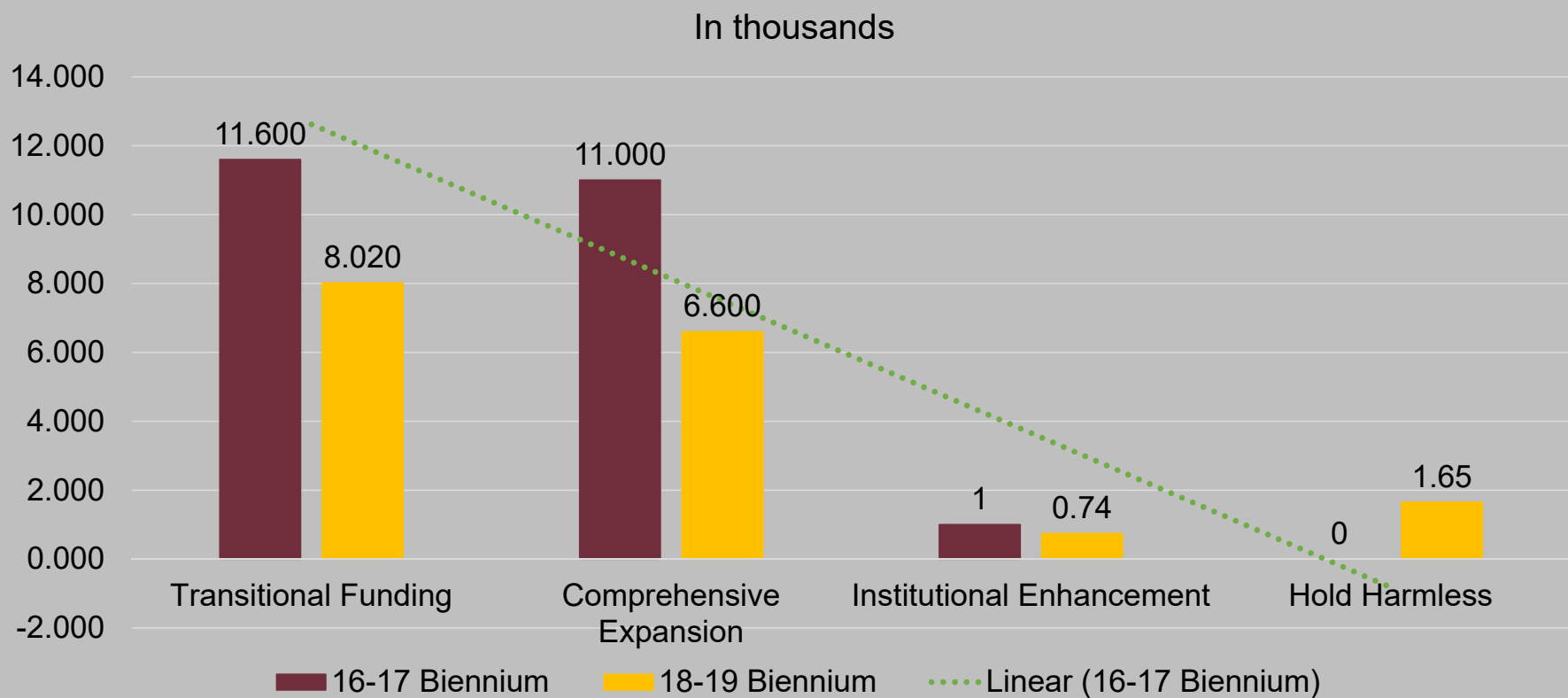
Texas A&M University-San Antonio	(in thousands)		Variance	
	FY 2017	FY 2018	Amount	%
REVENUES				
State Appropriations	\$ 34,449	\$ 32,243	\$ (2,206)	-6%
Tuition and Fees (Gross)	\$ 30,571	\$ 40,519	\$ 9,947	33%
Contracts and Grants	\$ 212	\$ 345	\$ 133	63%
Student Financial Assistance	\$ 7,100	\$ 14,005	\$ 6,905	97%
Gifts	\$ 25	\$ 77	\$ 52	208%
Sales and Services	\$ 302	\$ 528	\$ 226	75%
Investment Income	\$ 447	\$ 626	\$ 179	40%
Other Income	\$ -	\$ 59	\$ 59	0%
Discounts	\$ (5,223)	\$ (9,519)	\$ (4,296)	82%
TOTAL REVENUES	\$ 67,883	\$ 78,881	\$ 10,998	16%

FY 2018 Revenue Budget





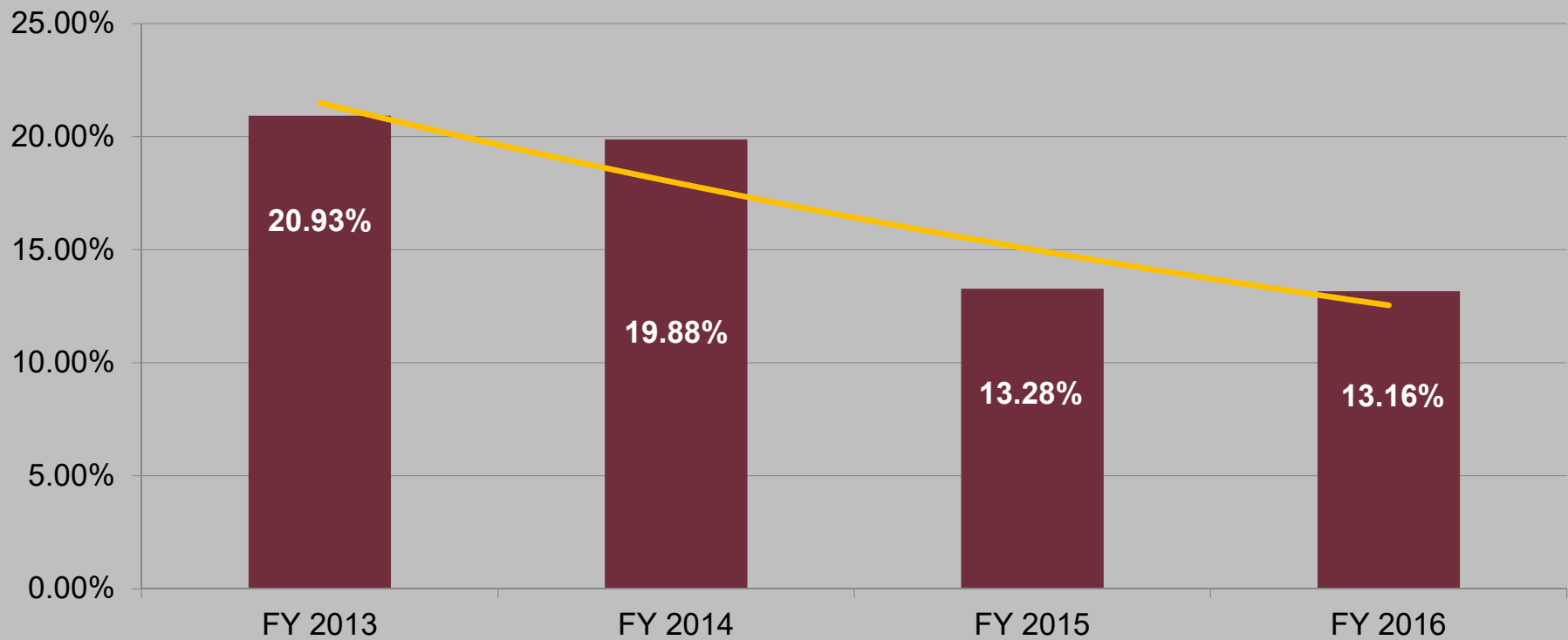
Hold Harmless and Effect of Special Item Cuts





Administrative Cost Ratio

Committed to Administrative Cost Ratio between 10-13%



FY 2018 Proposed Expense Budget Variance by Category



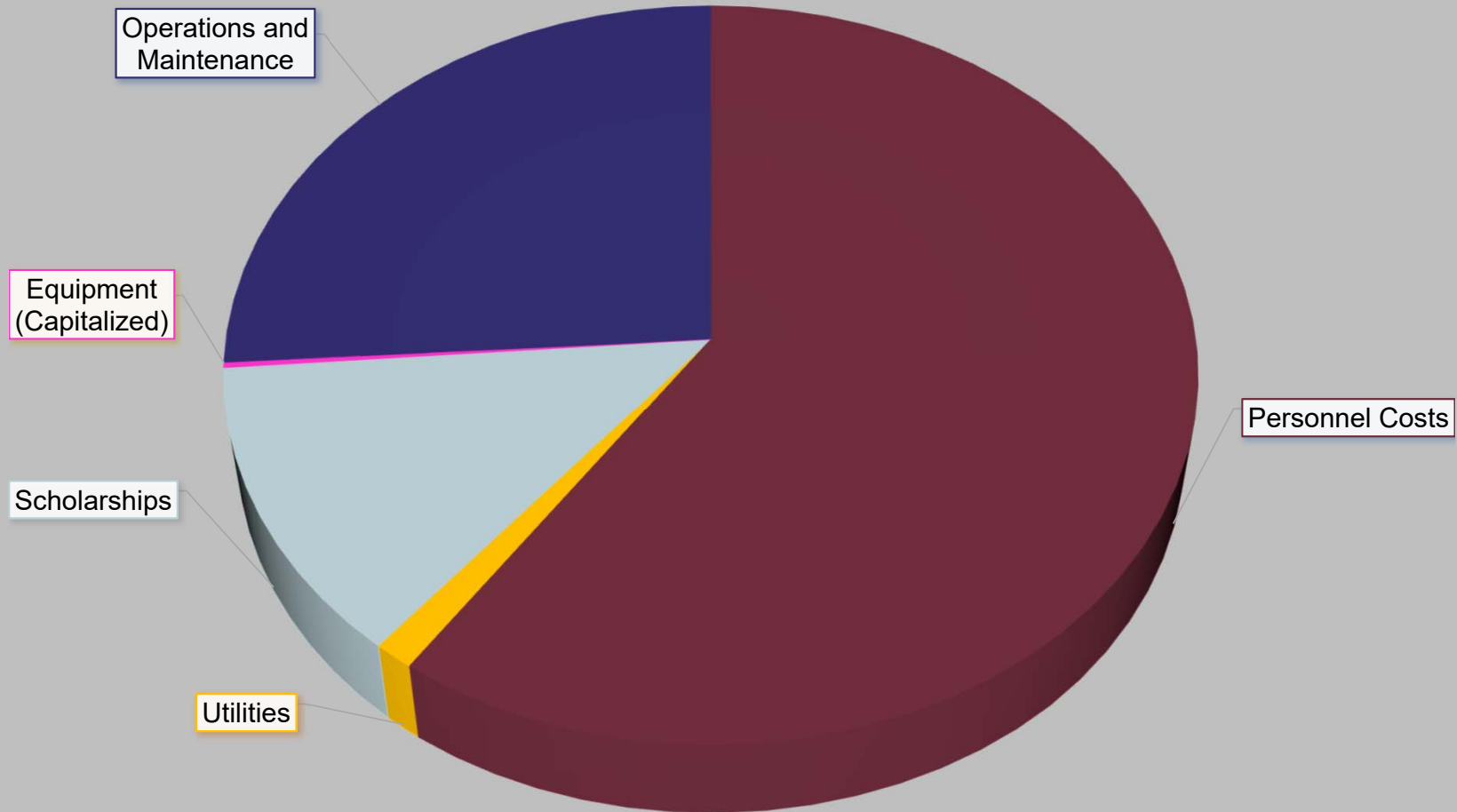
EXPENSES	FY 2017	FY 2018	Amount	%
Salaries - Faculty	\$ 14,450	\$ 16,302	\$ 1,852	13%
Salaries - Non-Faculty	15,428	17,542	2,114	14%
Wages	1,040	1,593	553	53%
Benefits	7,279	7,462	183	3%
Personnel Costs	\$ 38,197	\$ 42,899	\$ 4,702	12%
Utilities	800	896	96	12%
Scholarships	10,707	18,054	7,348	69%
Discounts	(5,223)	(9,519)	(4,296)	82%
Equipment (capitalized)	165	165	-	0%
Operations and Maintenance	16,617	18,685	2,068	12%
TOTAL EXPENSES	\$ 61,263	\$ 71,181	\$ 9,919	16%

FY 2018 Proposed Expense Budget Variance by NACUBO Function

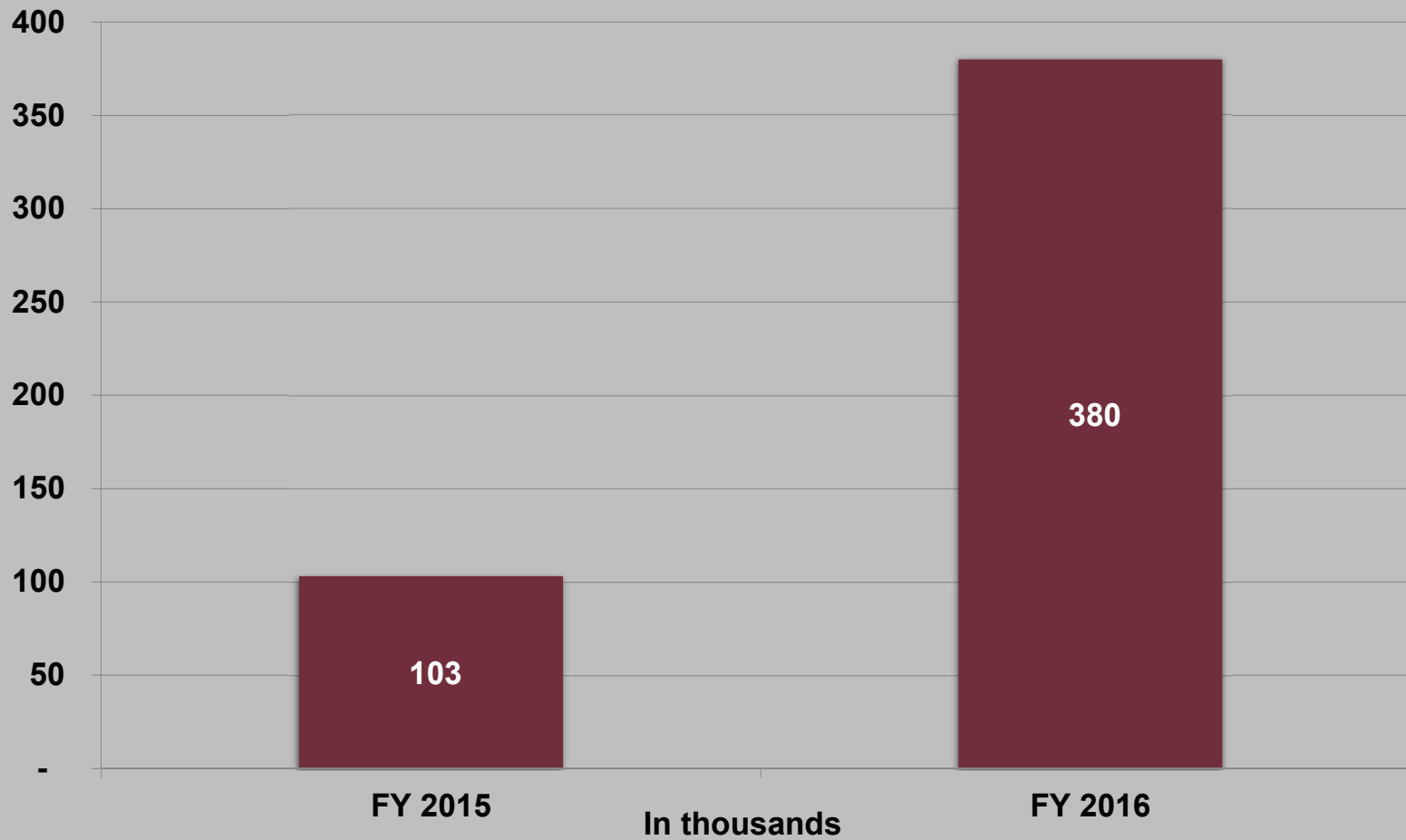


FUND GROUP / NACUBO FUNCTION		(In thousands)		VARIANCE	
		FY 2017	FY 2018	Amount	%
E&G and Designated:					
	Instruction	\$ 20,211	\$ 22,128	\$ 1,916	9%
	Academic Support	7,165	7,710	545	8%
	Student Services	13,013	16,406	3,394	26%
	Scholarships and Fellowships	3,253	3,955	702	22%
	Institutional Support	8,125	9,274	1,149	14%
	O&M of Plant	6,522	5,644	(878)	-13%
	Public Service	293	359	66	23%
	Research	5	251	246	>500%
E&G and Designated Subtotal:		\$ 58,587	\$ 65,729	\$ 7,142	12%
Auxiliary:					
	Auxiliary	\$ 233	\$ 277	\$ 44	19%
Auxiliary Subtotal:		\$ 233	\$ 277	\$ 44	19%
Restricted:					
	Academic Support	10	-	(10)	-100%
	Student Services		30	30	0%
	Scholarships and Fellowships	2,230	4,830	2,600	117%
	Research	202	315	113	56%
Restricted Subtotal:		\$ 2,442	\$ 5,175	\$ 2,734	112%
TOTAL		\$ 61,263	\$ 71,181	\$ 9,919	16%

FY 2018 Expense Budget



Research Expenditures



FY 2018 Goals and Objectives



Objective	Method of Finance	Amount (in thousands)	Estimated FTE's Needed
Continue to grow faculty to meet comprehensive expansion needs and general student enrollment growth	Tuition and Fee Growth	\$864	8.25
Develop academic administrative support: library specialists, web applications developers, grant writers	Tuition and Fee Growth	\$225	6
Provide student success support for the growing student body: counselors, advisors, student engagement and success specialists	Tuition and Fee Growth	\$784	9

Estimated growth of 1,000 students per year

FY 2018 Salary Plan



FY2018 Salary Plan	Amount
Faculty:	
3% Merit Pool*	\$420,000
Market Adjustments	\$50,000
Benefits	\$97,000
Faculty Subtotal:	\$567,000
Staff:	
3% Merit Pool*	\$450,000
Benefits	\$103,000
Staff Subtotal:	\$553,000
Total:	\$1,120,000

Faculty salaries account for 21% of the budget

*Contingent on enrollment

SECTION IV REQUEST TO EXCEED FTE LIMIT



FY 2018 Request to Exceed FTE's



Current FTE Cap Level	264.8
Requested Increase	126.1
Revised Caps:	390.9
Requested Increase	
Existing Staff	36.1
Faculty	43.0
Administrative	8.0
Staff	39.0
Total	126.1

Justification

The additional 126.1 FTEs are needed to facilitate continued downward expansion to transform Texas A&M University-San Antonio into a comprehensive university. Of the 126.1 FTE's being requested, 36.10 FTE's are the result of the cap being reduced from 269.0 in 2015 to 232.9 in 2016 despite the approval and funding received for downward expansion. Of the remaining 90.0 FTE's being requested, 43 are for faculty positions, 39 are student support FTE's and 8 administrator positions are to support the growing need of a comprehensive student population to ensure student success including areas of academic counseling, advising, and tutoring.

SECTION V AUXILIARY OPERATIONS

BREWED COFFEE EXTRAS OTHER BEVERAGES

Freshly Brewed Coffee	1.05	2.05	3.05	Add Espresso Shot	0.50	6	DOUBLE CHOCOLATE SWIRL	1.75	3.00	3.95	4.95	5.95	UPON REQUEST	Starbucks
							STRAWBERRY SWIRL	1.75	3.00	3.95	4.95	5.95	Custom Information	TAM



Auxiliary Operations



Auxiliary Operations (in thousands)

Parking, Food Service (Chartwells), Bookstore (Barnes & Noble)

	Actuals	Budget		Budget Variance	
	FY2016	FY2017	FY2018	Amount	%
Revenues	\$196	\$233	\$277	\$44	18.9%
Expenses	\$196	\$233	\$277	\$44	18.9%
Transfers Out	-	-	-	-	-
Net Income/(Loss)	-	-	-	-	-

Auxiliaries are Growing



Student Recreation Programs



Expanded Dining Options

Expanded Cafe

Food Trucks

Coffee



Expanded Parking



SECTION VI CAPITAL PLAN UPDATE



Capital Plan Update



Projects Under Construction	Project Budget (\$)	Primary Funding Source	% Construction Completed	Gross Square Footage	Projected Completion Date
Science and Technology Bldg	\$63M	TRB	23%	145,000	8/2018
Academic and Administration Bldg, Phase 1	\$25M	PUF	Programming	45,000	TBD



Capital Plan Update (cont.)



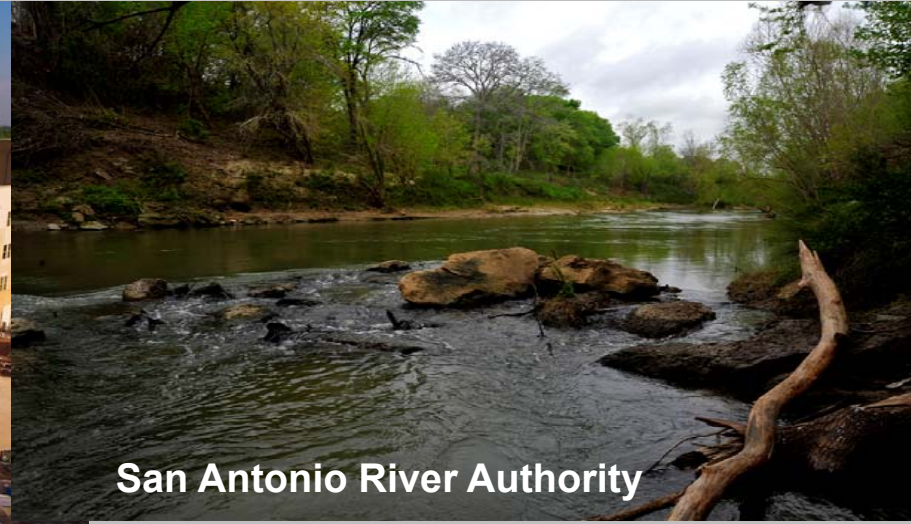
Projects Under Construction	Project Budget (\$)	Primary Funding Source	% Construction Completed	Gross Square Footage	Projected Completion Date
Parking Lot Expansion	\$3.5M	RFS	60%	408,700	Phase 1: August 2017 Phase 2: October 2017
Modular Classrooms Lease	\$147,000/yr	GR	40%	20,000	August 2017
Kinesiology Pavilion	\$785,000	PUF	25%	5,400	August 2017
Recreation Field	\$200,000	Rec Fees	5%	45,000	August 2017

Private-Public Partnerships

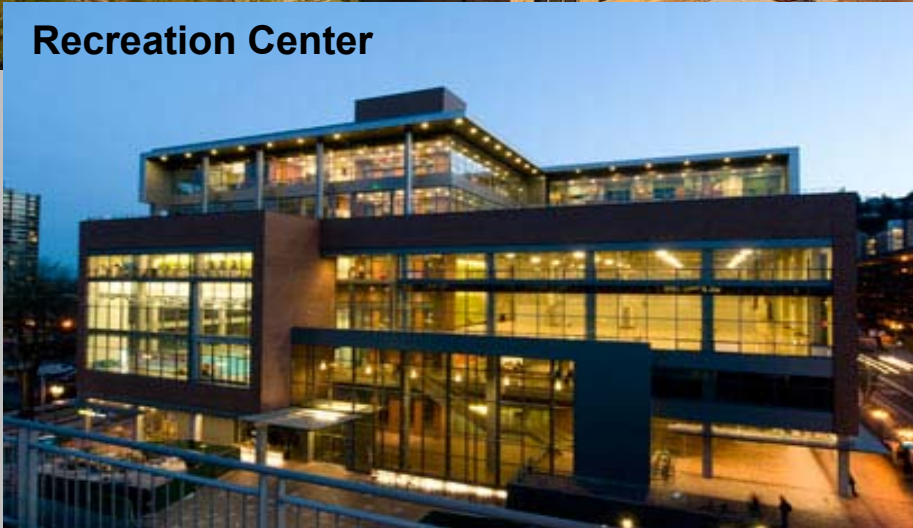
Esperanza Hall – Student Housing



San Antonio River Authority



Recreation Center



Two Five-Acre Parcel Development



SECTION VII Audit Update



Audit Update



FY	Code	Audit Title	Number of Recommendations		Completion Date
			Reported as Implemented by Management	Reported as Not Yet Implemented by Management	
2016	3	Review of Financial Management Services	1	2	October 2017
2017	4	Review of IT Governance Processes and General Controls	0	10	August 2017

No Remaining Fiscal Year 2017 and 2018 Audits.

Questions?



TEXAS A&M UNIVERSITY - SAN ANTONIO